

Commercial Bank Loans

Sources - These directories list financial institutions by state and city and include address, phone number, and contact names.

The Bank Directory. Semiannual
[R 332.103 R186]

Financial Yellow Book. Semiannual
[R 332.03 F491-2]

Venture Capital

What is venture capital? Venture Capital is the money and resources made available to startup firms and small businesses with exceptional growth potential. How will it benefit your business? These books provide the answers:

The Art of Startup Fundraising. Alejandro Cremades [658.14 C915]

The Crowdfunding Revolution : How to raise venture capital using social media.
Kevin Lawton [658.14 L425]

Mastering the VC Game : A venture capital insider reveals how to get from start-up to IPO on your own terms. Jeffrey Bussgang [658.14 B981] & eBook

Venture Deals : Be smarter than your lawyer and venture capitalist. Brad Feld [658.14 F312 2013] & eBook

Venture Capital For Dummies.
Nicole Gravagna [658.14 G775] & eBook

Sources - These directories list lenders and bankers who are interested in offering venture capital:

Venture Capital (continued)

Book of Lists (Los Angeles). Annual
[R 338.09794 B7245-2 folio]

Book of Lists (San Jose and Silicon Valley).
Annual [R 338.09794 B7245-2 folio]

Corporate Finance Sourcebook. Annual
[R 332.03 C8225]

Directory of Venture Capital & Private Equity Firms, Domestic & International. Annual
[R 658.1403 D5985]

Gale Directory of Early Stage Investment.
[R 332.603 G1515]

Other Financial Instruments

Other kinds of financing opportunities are discussed in the following books:

Angel Investing : the Gust guide to making money and having fun investing in startups.
David S. Rose [332.63 R795] & eBook

The Crowd Funding Services Handbook.
Jason Rich [658.14 R498]

The Customer-funded Business : Start, finance, or grow your company with your customers' cash. John Mullins [658.14 M959]

Franchising & Licensing : Two powerful ways to grow your business in any economy.
Andrew Sherman [332.742 S553 2011]

The Kickstarter Handbook. Don Steinberg [658 S8194] & eBook

Locavesting : The revolution in local investing and how to profit from it. Amy Cortese [332.6 C828]

Financing New Business Startups



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General Guides

Basic and general information about financing your small business are located in the **Small Business Collection**:

The Entrepreneur's Guide To Raising Capital. David Nour [658.14 N931]

Entrepreneurial Finance : Finance and business strategies for the serious entrepreneur. Steven Rogers [658.15 R729 2009]

Finance your business : secure funding to start, run, and grow your business. Staff of Entrepreneur Media, Inc. [658.15 F4913-1]

Funded : the entrepreneur's guide to raising your first round Capital. Katherine Hague [658.14 H147]

The SBA Loan Book : The complete guide to getting financial help through the U.S. Small Business Administration. [332.742 G795 2011]

Additional titles can be found by searching the following subject headings in the Catalog:

Bank Loans — United States
Business enterprises — Finance
Commercial loans — United States
Government lending — United States
Grants-in-aid — United States
Home-based businesses
Minority business enterprises — United States
New business enterprises—Finance
Small business — Finance
Small business investment companies
Venture capital
Women-owned business enterprises

Government Funding

LOCAL & STATEWIDE LENDING PROGRAMS

California Capital Access Program (CalCAP)
Encourages banks and other financial institutions to make loans to small businesses that fall just outside of most banks' conventional underwriting standards.

Contact: (916) 654-5610 or
<http://www.treasurer.ca.gov/cpcfa/calcap/>

California Loan Guarantee Program

Allows a business to obtain a loan it could not otherwise obtain and to establish a favorable credit history with a lender. Participating Institutions:

- *Valley Economic Development Center*
<http://www.vedc.org/>
- *Hancock Urban Development Corporation*
<http://www.hsbfdc.org/programs.asp/>

California Small Business Loan Guarantee Program

<http://www.ibank.ca.gov/ibank/programs/what-is-the-sbfc>

Participating Institution:
Pacific Coast Regional Corporation
<http://www.pcrcorp.org/>

RISE Financial Pathways

Provides commercial lending opportunities – including micro loans, peer lending, and small business loans.

Contact: (323) 233-1900
<https://risefinancial.wordpress.com/>

Small Business Administration (SBA) Loans

Provides a range of financing opportunities available to small-business owners.

Contact: (818) 552-3215 (local branch) or
<http://www.sba.gov>

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Government Funding (continued)

SBA Microloans

Provides loans up to \$50,000 to help small businesses and certain not-for-profit childcare centers start up and expand.

Participating Institutions:

- *PACE Business Development Center*
<http://www.pacelabdc.org/>

Sources - These directories give you contact information for specific government programs or funding sources:

Catalog of Federal Domestic Assistance.

Annual
[R 330.973 U571] or
<https://www.cfda.gov/>
Includes all federal government financing programs.

Small Business Sourcebook.

Biennial
[R 658.03 S6355]
Includes listings for small business development centers, and small business assistance programs, for each state.

