LOS ANGELES PUBLIC LIBRARY
ENTERPRISE CAMERA AND ACCESS CONTROL SYSTEMS FOR CENTRAL AND BRANCH LIBRARIES
EXHIBIT B
CONTRACTOR PRICE LIST (REVISED MARCH 2022)
CONTRACTOR: CONVERGINT TECHNOLOGIES, LLC

A	IP Camera System			RFP Response (February 2021)		Revised Cost (March 2022)	
Item No.	Description	Clarification	QTY	QYT Cost	Total Cost	QYT Cost	Total Cost
1	Exterior HDTV IP Cameras Vandal/Environmental Proof; Quote for 3 megapixel; automatic zoom/focus control (HDTV 1080p)	5 MP as per Amendment 6	290	$ 672.11	$ 194,911.90	$ 672.11	$ 194,911.90
2	Interior HDTV IP Cameras Quote for 3 megapixel; automatic zoom/focus control (HDTV 1080)p)	5 MP as per Amendment 6	1161	$ 582.40	$ 676,166.40	$ 582.40	$ 676,166.40
3	IP Camera Management Software		1 lot	$ 402,980.60	$ 402,980.60	$ 402,980.60	$ 402,980.60
4	IP Camera Accessories	Includes 40 wall mounts and pendant kits.	1 lot	$ 21,449.20	$ 21,449.20	$ 21,449.20	$ 21,449.20
5	Network Video Controller with Network Storage Solution	Servers and Storage	1 lot	$ 577,369.47	$ 577,369.47	$ 646,041.25	$ 646,041.25
6	Client Workstations and Monitors	Includes 2 workstations and 4 monitors	1 lot	$ 7,594.50	$ 7,594.50	$ 7,594.50	$ 7,594.50
7	IP Camera Other	Includes cable and miscellaneious material	1 lot	$ 223,785.66	$ 223,785.66	$ 234,974.94	$ 234,974.94
8	Warranty and Freight		--	$ -	$ 73,649.02	$ -	$ 76,444.16
9	Sales Tax		--	$ -	$ 199,904.48	$ -	$ 207,491.29
10	IP Camera Labor	Engineering installation, programming, commissioning, CAD, and project management	1 lot	$ 2,046,535.40	$ 2,046,535.40	$ 2,087,466.11	$ 2,087,466.11
			IP Camera System - TOTAL:	**--**	**$ 4,424,346.63**	**--**	**$ 4,555,520.35**

NOTE: Section A includes Additive Alternate 1 - Advanced VMS Features

B	Keyless Door Access Controls with Security Camera Monitors at Door			RFP Response (February 2021)		Revised Cost (March 2022)	
Item No.	Description	Clarification	QTY	QYT Cost	Total Cost	QYT Cost	Total Cost
1	Keyless Entry Door Controls	Includes resuse of 92 existing electrified door hardware sets at Central Library	984	$ 1,672.03	$ 1,645,277.52	$ 1,870.47	$ 1,840,542.48
2	Enry Door Video Camera/Buzzer; Entry Door Video Monitor/Door Release Button at Reception Area for all 5 doors.	Reduced as per Amendment 6	2	$ 1,904.37	$ 3,808.74	$ 1,904.37	$ 3,808.74
3	Door Access Control Other	Includes cable and miscellaneous material	1 lot	$ 282,952.90	$ 282,952.90	$ 297,100.55	$ 297,100.55
4	Warranty and Freight		--	$ -	$ 67,621.45	$ 74,950.85	$ 74,950.85
5	Sales Tax		--	$ -	$ 183,543.94	$ 203,438.02	$ 203,438.02

6	Door Access Control Labor	Engineering, installation, programming, commissioning, CAD, and project management. Providing, repairing, or certifying doors or door frames not included.	1 lot	$ 1,856,679.18	$ 1,856,679.18	$ 1,893,812.77	$ 1,893,812.77
			Keyless Door Access Control - TOTAL:	**--**	**$ 4,039,883.73**	**--**	**$ 4,313,653.41**

C	**Network Upgrade Requirements for Implementation of IP Camera Network**			**RFP Response (February 2021)**		**Revised Cost (March 2022)**	
Item No.	**Description**	**Clarification**	**QTY**	**QYT Cost**	**Total Cost**	**QYT Cost**	**Total Cost**
1	HP Aruba 6000 24G CL4 4SFP	Substituted based on discontinued product	72	$ 1,193.81	$ 85,954.32	$ 1,803.82	$ 129,875.04
2	HP Aruba 6000 48G CL4 4SFP	Substituted based on discontinued product	16	$ 1,907.87	$ 30,525.92	$ 2,749.13	$ 43,986.08
3	HP Aruba 3810M 24SFP+250W Switch PDU	Substituted as per Amendment 3	1	$ 13,371.13	$ 13,371.13	$ 14,663.51	$ 14,663.51
4	HP Aruba 1G SFP LC SX 500m MMF XCVR	Substituted as per Amendment 3	32	$ 193.05	$ 6,177.60	$ 126.17	$ 4,037.44
5	12U Open Wall Mount Frame Rack	Added as per Amendment 3 and 6	6	$ 1,495.95	$ 8,975.70	$ 1,495.95	$ 8,975.70
6	Warranty and Freight	--	--	$ -	$ 5,075.16	$ -	$ 8,061.51
7	Sales Tax	--	--	$ -	$ 13,775.44	$ -	$ 19,146.09
8	Network Upgrade Labor	Included with IP Camera Labor	--	$ -	$ -	$ -	$ -
			Keyless Door Access Control - TOTAL:	**--**	**$ 163,855.27**	**--**	**$ 228,745.37**

Price Summary:	**RFP Response (February 2021)**	**Revised Cost (March 2022)**
A. IP Camera System	$ 4,424,346.63	$ 4,555,520.35
B. Keyless Door Access Controls with Security Camera Monitors at Door	$ 4,039,883.73	$ 4,313,653.41
C. Network Upgrade Requirements for Implementation of IP Camera Network	$ 163,855.27	$ 228,745.37
TOTAL:	**$ 8,628,085.63**	**$ 9,097,919.13**