AGREEMENT BETWEEN
THE LOS ANGELES PUBLIC LIBRARY
AND
MELISSA MUNN CONSULTING
TO PROVIDE
MENTAL HEALTH SERVICES AND/OR SOCIAL SERVICES

This Agreement is entered into by and between the City of Los Angeles (hereinafter "City"), a municipal corporation, acting by and through its Board of Library Commissioners (hereinafter "Board" or "Library"), and Melissa Munn Consulting, a sole proprietor (hereinafter "Contractor"). Library and Contractor may be referred to herein individually as a "Party" or collectively as the "Parties".

WHEREAS, on January 27, 2022, the Board approved the release of a Request for Qualifications (RFQ) to provide Mental Health Services and/or Social Services at the Library (Library Resolution No. 2022-7); and

WHEREAS, the RFQ was released on February 18, 2022, with a proposal due date of May 18, 2022; and

WHEREAS, addendum No. 1 to the RFQ was released on April 5, 2022, and revised the due date for the proposal to June 30, 2022, and changed the Mandatory Pre-Proposal Conferences date to May 18, 2022; and

WHEREAS, addendum No. 2 to the RFQ was released on May 27, 2022, and revised the due date for proposals to July 14, 2022, and scheduled an additional Mandatory Pre-Proposal Conference for June 15, 2022; and

WHEREAS, on October 13, 2022, the Board authorized staff to repost the RFQ with a rolling submission due date of no later than December 6, 2022, to allow qualified organizations that were unable to meet the first deadline an opportunity to be considered and allow staff to present contract award recommendations to the Board as the proposals are submitted, reviewed, and evaluated (Library Resolution No. 2022-36 [C-30]); and

WHEREAS, on October 14, 2022, Library staff reposted the RFQ and Contractor submitted a proposal. Library staff reviewed the proposal and found it to be responsive to the RFQ submittal requirement; and an evaluation panel of Library employees determined Contractor to be qualified to perform the proposed services; and

WHEREAS, on November 10, 2022, the Board approved the award of a contract to Contractor for a term of five years in an amount not to exceed $860,267 per fiscal year (July 1 – June 30); and

WHEREAS, on November 10, 2022, the Board found, in accordance with Charter Sections 371(e)(10) and 1022, and Los Angeles Administrative Code Section 10.15(a)(10), that the services to be provided are professional, expert, and technical services of a temporary and occasional nature, and that it is more feasible to have this work performed by an independent contractor than by City employees; and
WHEREAS, funds are available to compensate the Contractor for services in accordance with the Agreement.

NOW, THEREFORE, in consideration of the promises, and of the mutual covenants and agreements herein contained, the Parties hereto agree as follows:

1.0 DOCUMENTS
This Agreement shall be composed of the following documents which shall be made a part hereof as though fully set forth herein:

1.1 The Agreement.

1.2 Standard Provisions for City Contracts (Rev. 9/22 [v.1]), which are attached and incorporated by reference as Exhibit A.

1.3 The Request for Qualifications to provide Mental Health Services and/or Social Services released on February 18, 2022, and reposted on October 14, 2022, which is attached and incorporated by reference as Exhibit B.

1.4 Contractor’s response to the Request for Qualifications to provide Mental Health Services and/or Social Services, which is attached and incorporated by reference as Exhibit C.

1.5 Confidentiality Agreement which is attached and incorporated by reference as Exhibit D.

1.6 Selection Documents:
   Exhibit E – Notice of Available Work
   Exhibit F – Notice to Proceed
   Exhibit G – Supplemental Notice to Proceed

The abovementioned “Selection Documents” are incorporated by reference as Exhibit E “Notice of Available Work”, Exhibit F “Notice to Proceed”, and Exhibit G “Supplemental Notice to Proceed”. The process to select Contractor to provide specific mental health services and/or social services is detailed in Section 6 (“Project Bid Process”) of this Agreement.

2.0 ORDER OF PRECEDENCE
This Agreement contains the full and complete Agreement between the Parties. No verbal agreement or conversation with any officer or employee of either Party shall affect or modify any of the terms and conditions of this Agreement. Resolution of any conflicting provisions in the documents constituting this Agreement shall be resolved by considering the documents according to the following order of precedence:

2.1 The Agreement.

2.2 Standard Provisions for City Contracts (Rev. 9/22 [v.1]) (Exhibit A).
2.3 The Request for Qualifications to provide Mental Health Services and/or Social Services released on February 18, 2022, and reposted on October 14, 2022 (Exhibit B).

2.4 Contractor's response to the Request for Qualifications to Provide Mental Health Services and/or Social Services (Exhibit C).

2.5 Confidentiality Agreement (Exhibit D).

2.6 Selection Documents:
   - Exhibit E – Notice of Available Work
   - Exhibit F – Notice to Proceed
   - Exhibit G – Supplemental Notice to Proceed

3.0 INDEMNIFICATION AND INSURANCE REQUIREMENTS
The insurance and indemnification provisions shall be as required by the Standard Provisions for City Contracts (Rev. 9/22 [v.1]) (Exhibit A).

4.0 TERM OF AGREEMENT
The term of this Agreement shall be for five years and shall begin upon the date of execution.

This Agreement does not guarantee that the Library will need or request any minimum amount of services or materials.

5.0 SCOPE OF WORK

5.1 Contractor shall provide the following services:

   A. Prevent disruptive incidents by patrons: work with Library staff and LAPD Security to develop and implement a unified strategy for dealing with people in crises and disruptive situations.

   B. Train Library staff and volunteers: Develop programs to train Library staff to work with patrons who are housing insecure, who have mental health or substance abuse problems, who display threatening and/or disruptive behavior, or are undergoing a crisis.

   C. Train Library staff and volunteers: providing training on various subjects, including, but not limited to de-escalation techniques, situational awareness, conflict management, stress inoculation, stress management, trauma informed care, connecting people to resources, and anti-harassment training.

   D. Provide support for Library staff and volunteers: provide immediate short-term therapeutic support to Library staff following a violent or traumatic event, assist staff through the Employee Assistance Program (EAP) or employees' health providers, provide additional counseling for LAPL staff who have experienced a traumatic event in the course of their duties in the Library.
5.2 Contractor shall provide the aforementioned services to the Library as virtual and online services.

5.3 Contractor shall provide the type(s) of professional services as described in Exhibit C ("Contractor's Response to the Request for Qualifications to provide Mental Health Services and/or Social Services") of this Agreement on an as-needed and as-requested basis.

5.4 Contractor shall respond in a timely manner to all Notices of Available Work and Notices to Proceed issued by the Library as described in Section 6 ("Project Bid Process") of this Agreement.

6.0 PROJECT BID PROCESS
The following is the process that the Library will utilize to select specific Contractors for specific Mental Health Services and/or Social Services during the term of this Agreement:

6.1 Library, on an as-needed basis, will issue a written Notice of Available Work to all applicable Contractors for specific projects. The Notice of Available Work will include, at minimum, the following: scope of work and/or work specifications; Library expectations; work location(s); project bid requirements and evaluation criteria; Contractor response due date and time; and other pertinent information the Library deems necessary.

6.2 Contractors interested in the project(s) will respond with a written project proposal that meets the requirements of the Notice of Available Work.

6.3 Library will review the submitted responses and select the Contractor that best meets the evaluation criteria as follows:

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<tr>
<th>CRITERIA CATEGORY</th>
<th>MAXIMUM POINTS</th>
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<tr>
<td>Ability to perform the requested work by demonstrating an understanding of the needs of the Library and Library patrons.</td>
<td>30</td>
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<tr>
<td>Ability to perform the requested work by demonstrating past experience on similar projects.</td>
<td>30</td>
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<tr>
<td>Ability to provide the requested work at a reasonable cost to the Library.</td>
<td>20</td>
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<tr>
<td>Submission of a high-quality professional response demonstrating the ability to perform the requested work.</td>
<td>20</td>
</tr>
<tr>
<td>TOTAL</td>
<td>100</td>
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</tbody>
</table>
6.4 Library will issue a written Notice to Proceed to the selected Contractor which will authorize Contractor to begin work and specify a “Not to Exceed” compensation amount based on the Contractor’s response. The Contractor shall complete the work within the timeframe indicated on the Notice to Proceed.

6.5 Any revisions to the project must be approved in writing by the City Librarian, or designee, and memorialized on a Supplemental Notice to Proceed.

6.6 The Library reserves the right to not issue and/or to cancel or rescind any Notice of Available Work or Notice to Proceed or Supplemental Notice to Proceed at any time.

7.0 PAYMENT
Contractor shall not incur any costs (e.g., for labor, equipment, materials or other expense), and Library shall not be liable for costs or reimbursement of costs incurred by Contractor, without the prior written approval of the City Librarian or designee.

The amount for services and materials to be acquired from the Contractor will not exceed $860,267 per fiscal year (July 1 – June 30). No minimum amount of work or payment is guaranteed.

8.0 BILLING AND INVOICES

8.1 Contractor shall submit itemized invoices to Library, indicating therein the services performed for which payment is requested. Payment of all invoices shall be subject to review and approval of Library management, which shall not be unreasonably withheld.

8.2 To ensure that services provided are measured against the services detailed in this Agreement, the Controller of the City of Los Angeles has developed a policy requiring that specific supporting documentation be submitted with invoices. Contractor is required to submit invoices that conform to City Standards and include, at a minimum, the following information:

A. Name and address of Contractor
B. Name and address of City Department being billed (Library Department)
C. Date of invoice and period covered
D. Agreement Number or Authority Number
E. Description of completed task and amount due for task
F. Remittance address
8.3 All invoices shall be submitted on Contractor's letterhead and contain Contractor's official logo, or other unique and identifying information such as the name and address of Contractor. Invoices shall be submitted to the Library by Contractor within 30 days of service or monthly, whichever is sooner. Invoices are considered completed when appropriate documentation or services provided are signed off as satisfactory by the Library Representative listed in Section 12.0 ("Contract Representatives") of this Agreement. If invoice is insufficient or unsatisfactory, the Library's Representative shall inform Contractor of any defect within 10 business days of receipt of the invoice from Contractor, and Contractor shall have five business days to provide a corrected invoice to the Library. Satisfactory invoices shall be paid by the Library no later than 60 days after receipt by the Library.

8.4 Invoices and supporting documentation shall be prepared at the sole expense and responsibility of Contractor. The Library will not compensate Contractor for costs incurred in invoice preparation. The Library may make written requests for changes to the content and format of the invoice and supporting documentation at any time. The Library reserves the right to request additional supporting documentation to substantiate costs at any time. Invoices shall be submitted via electronic mail to the Library Representative listed in Section 12.0 ("Contract Representatives") of this Agreement or via hard copy to:

Los Angeles Public Library  
Attention: Karen Pickard-Four (M/S 300)  
630 West 5th Street  
Los Angeles, CA 90071

8.5 Failure to adhere to these procedures may result in nonpayment or non-approval of demands, pursuant to Charter Section 262(a), which requires the Controller to inspect the quality, quantity, and condition of services, labor, materials, supplies, and equipment received by any City office or department. The Controller must approve demands before they are drawn on the Treasury.

9.0 TERMINATION
Notwithstanding Section 4.0 ("Term of Agreement") of this Agreement, either Party may terminate this Agreement without cause by providing 30 days of written notice to the other party via personal delivery or registered or certified mail, postage prepaid, return receipt requested. In the event of termination, Contractor shall be paid for satisfactory work completed under this Agreement through the date of termination.

10.0 OWNERSHIP
All documents and records provided by Library to Contractor shall remain the property of Library and must be returned to Library upon termination of this Agreement or at the request of the Library. The provisions of this article shall survive the termination of this Agreement.
11.0 **AMBIGUITY**
Any ambiguity in this Agreement shall not be interpreted against any one Party by virtue of that Party being drafter of the Agreement.

12.0 **CONTRACT REPRESENTATIVES**
The following representative individuals and addresses shall serve as the place to which notices and other correspondence between the Parties shall be sent. Library and Contractor shall notify, in writing, the other Party of any changes in the following information within five working days of such change.

**CONTRACTOR’S REPRESENTATIVE**

Name: Melissa Munn  
Title: Owner / Consultant  
Company: Melissa Munn Consulting  
Address: 350 Seneca Ave NW  
Renton, WA 98057  
Telephone: (425) 466-4028  
Email: info@melissamunn.org

**LIBRARY’S REPRESENTATIVE**

Name: Karen Pickard-Four  
Title: Library Experience Office Lead  
Address: 630 W. 5th Street  
Los Angeles, CA 90071  
Telephone: (213) 228-7461  
Email: kpickard@lapl.org

Formal notices, demands, and communications to be given hereunder by either Party must be made in writing and may be effected by personal delivery or by registered or certified mail, postage prepaid, return receipt requested and will be deemed communicated as of the date of mailing.

If the name of the person designed to receive the notices, demands, or communications or the address of such person is changed, written notice must be provided as described in this Agreement, within five business days of such change.

13.0 **INDEPENDENT CONTRACTOR**
Contractor’s relationship to Library in the performance of this Agreement is that of an independent contractor and not as an agent or employee of City. Therefore, neither Contractor, nor any of its subcontractors, are entitled to any vacation, sick leave, workers’ compensation, pension, or any other City benefits. Contractor’s personnel performing services under this Agreement shall at all times be under Contractor’s exclusive direction and control and shall be employees or subcontractors of Contractor and not of City. Further, Contractor shall pay all wages, salaries, and other amounts due its employees in connection with this Agreement and shall be responsible for all related reports and obligations including but not limited to social security, income tax withholding, unemployment compensation, and workers’ compensation.
14.0 RETENTION OF RECORDS
Except as otherwise expressly directed by City, Contractor shall maintain records, including records of financial transactions, pertaining to the performance of the Agreement, in their original form, in accordance with requirements prescribed by City. These records must be retained for a period of no less than 48 months following final payment made by City hereunder, the expiration date of this Agreement, or the termination date of this Agreement, whichever occurs last. Records will be subject to examination and audit by authorized City personnel or by the City’s representative at any time during the term of this Agreement or within the 48 months following the final payment made by City hereunder, the expiration of this Agreement, or the termination date of this Agreement, whichever occurs last. Contractor shall provide any reports requested by City regarding performance of the Agreement.

15.0 NO THIRD-PARTY BENEFICIARIES
Nothing herein is intended to create a third-party beneficiary in any sub-contractor. The City has no obligation to any subcontractor. No privity is created with any subcontractor by this Agreement. Even if the Contractor uses subcontractors, Contractor remains responsible for complete and satisfactory performance of the terms of this Agreement.

16.0 CONFIDENTIALITY
All data, documents, records, recorded testimony, audiotapes, videotapes, materials, products, technology, computer programs, specifications, manuals, business plans, software, marketing plans, financial information, and other information disclosed or submitted orally, in writing, or by any other media, to Contractor by the City, and other documents to which the Contractor has access during the term of this Agreement are confidential information (“Confidential Information”).

The Contractor agrees that both during and after the term of this Agreement, City’s Confidential Information shall be considered and kept as the private and privileged records of City and will not be divulged to any person, firm, corporation, or other entity except on the prior direct written authorization of City or as required by law.

The Contractor shall ensure that each worker sent on an assignment under this Agreement has executed a Confidentiality Agreement prior to commencing any such assignment. Contractor agrees to provide the signed Confidentiality Agreement to the City prior to all workers commencing any assignment. The Confidentiality Agreement to be used is attached hereto as Exhibit D. The Contractor is responsible for ensuring compliance of all workers with the Confidentiality Agreement.

17.0 CONTRACTOR’S INTERACTION WITH THE MEDIA
Contractor shall refer all inquiries from the news media relating to this Agreement or Contractor’s services hereunder to Library and shall immediately contact Library to inform Library of the inquiry, and Contractor shall comply with the procedures of City’s Public Affairs staff regarding any communication with the news media relating to this Agreement or Contractor’s services hereunder.
18.0 **REQUIREMENTS APPLY TO ALL SUBCONTRACTORS**
The Contractor will ensure that the requirements of Sections 16.0 ("Confidentiality") and 17.0 ("Contractor’s Interaction with the Media") are provided to and apply to all subcontractors of this Agreement.

19.0 **CONTINUED REQUIREMENTS**
The requirements of Sections 16.0 ("Confidentiality"), 17.0 ("Contractor's Interaction with the Media"), and 18.0 ("Requirements Apply to all Subcontractors") survive termination of the Agreement.
20.0 **NON-EXCLUSIVE AGREEMENT**
Nothing in this Agreement shall be construed to mean that the Contractor providing services to the Library shall be the exclusive provider of such services. The Library retains the right to engage the services of and purchase materials from other contractors during the term of this Agreement, and therefore the Library cannot estimate or guarantee the volume or amount of work to be received by Contractor under this Agreement.

21.0 **BORDER WALL BID DISCLOSURE**
Contractor shall comply with Los Angeles Administrative Code ("LAAC") Section 10.50 et seq., "Disclosure of Border Wall Contracting." Library may terminate this Contract at any time if Library determines that Contractor failed to fully and accurately complete the required affidavit and disclose all Border Wall Bids and Border Wall Contracts, as defined in LAAC Section 10.50.1. The required affidavit must be submitted online at www.rampla.org.

22.0 **ENTIRE AGREEMENT**
This Agreement, and any attachments or documents incorporated herein by inclusion or by reference, constitutes the complete and entire Agreement between the Parties and supersedes any prior representation, understandings, communications, commitments, agreements, or proposals, oral or written. No verbal agreement or conversation with any officer or employee of either party will affect or modify any of the terms and conditions of this Agreement. This Agreement is executed in three duplicate originals, each of which is deemed to be an original.

*(SIGNATURE PAGE TO FOLLOW)*
Mental Health Services and/or Social Services Contract

CONTRACT/AGREEMENT NO. ____________________________

IN WITNESS THEREOF, the Parties hereto have caused this Agreement to be executed by their respective duly authorized representatives.

By ____________________________                        By ____________________________
    BICH NGOC CAO                                  MELISSA MUNN
    President                                      Sole Proprietor
    Board of Library Commissioners                 Melissa Munn Consulting

Date ____________________________                  Date ____________________________

APPROVED AS TO FORM:

MICHAEL N. FEUER, City Attorney

By ____________________________                        By ____________________________
    MICHAEL DUNDAS                                  RAQUEL BORDEN
    Assistant City Attorney                         Commission Executive Assistant

Date ____________________________                  Date ____________________________

ATTEST:

HOLLY L. WOLCOTT, City Clerk

By: ____________________________

Date: ____________________________
ATTACHMENT A
Standard Provisions for City Contracts (Rev. 9/22) [v.1]
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STANDARD PROVISIONS FOR CITY CONTRACTS

PSC-1. Construction of Provisions and Titles Herein

All titles, subtitles, or headings in this Contract have been inserted for convenience, and shall not be deemed to affect the meaning or construction of any of the terms or provisions of this Contract. The language of this Contract shall be construed according to its fair meaning and not strictly for or against CITY or CONTRACTOR. The word "CONTRACTOR" includes the party or parties identified in this Contract. The singular shall include the plural and if there is more than one CONTRACTOR, unless expressly stated otherwise, their obligations and liabilities shall be joint and several. Use of the feminine, masculine, or neuter genders shall be deemed to include the genders not used.

PSC-2. Applicable Law, Interpretation and Enforcement

Each party's performance shall comply with all applicable laws of the United States of America, the State of California, and CITY, including but not limited to, laws regarding health and safety, labor and employment, wage and hours and licensing. This Contract shall be enforced and interpreted under the laws of the State of California without regard to conflict of law principles. CONTRACTOR shall comply with new, amended, or revised laws, regulations, or procedures that apply to the performance of this Contract with no additional compensation paid to CONTRACTOR.

In any action arising out of this Contract, CONTRACTOR consents to personal jurisdiction, and agrees to bring all such actions, exclusively in state or federal courts located in Los Angeles County, California.

If any part, term or provision of this Contract is held void, illegal, unenforceable, or in conflict with any federal, state or local law or regulation, the validity of the remaining parts, terms or provisions of this Contract shall not be affected.

PSC-3. Time of Effectiveness

Unless otherwise provided, this Contract shall take effect when all of the following events have occurred:

A. This Contract has been signed on behalf of CONTRACTOR by the person or persons authorized to bind CONTRACTOR;

B. This Contract has been approved by the City Council or by the board, officer or employee authorized to give such approval;

C. The Office of the City Attorney has indicated in writing its approval of this Contract as to form; and

D. This Contract has been signed on behalf of CITY by the person designated by the City Council, or by the board, officer or employee authorized to enter into this Contract.
PSC-4. Integrated Contract

This Contract sets forth all of the rights and duties of the parties with respect to the subject matter of this Contract, and replaces any and all previous Contracts or understandings, whether written or oral, relating thereto. This Contract may be amended only as provided for in the provisions of PSC-5 hereof.

PSC-5. Amendment

All amendments to this Contract shall be in writing and signed and approved pursuant to the provisions of PSC-3.

PSC-6. Excusable Delays

Neither party shall be liable for its delay or failure to perform any obligation under and in accordance with this Contract, if the delay or failure arises out of fires, floods, earthquakes, epidemics, quarantine restrictions, other natural occurrences, strikes, lockouts (other than a lockout by the party or any of the party's Subcontractors), freight embargoes, terrorist acts, insurrections or other civil disturbances, or other similar events to those described above, but in each case the delay or failure to perform must be beyond the control and without any fault or negligence of the party delayed or failing to perform (these events are referred to in this provision as "Force Majeure Events").

Notwithstanding the foregoing, a delay or failure to perform by a Subcontractor of CONTRACTOR shall not constitute a Force Majeure Event, unless the delay or failure arises out of causes beyond the control of both CONTRACTOR and Subcontractor, and without any fault or negligence of either of them. In such case, CONTRACTOR shall not be liable for the delay or failure to perform, unless the goods or services to be furnished by the Subcontractor were obtainable from other sources in sufficient time to permit CONTRACTOR to perform timely. As used in this Contract, the term "Subcontractor" means a subcontractor at any tier.

In the event CONTRACTOR'S delay or failure to perform arises out of a Force Majeure Event, CONTRACTOR agrees to use commercially reasonable best efforts to obtain the goods or services from other sources, and to otherwise mitigate the damages and reduce the delay caused by the Force Majeure Event.

PSC-7. Waiver

A waiver of a default of any part, term or provision of this Contract shall not be construed as a waiver of any succeeding default or as a waiver of the part, term or provision itself. A party's performance after the other party's default shall not be construed as a waiver of that default.
PSC-8. Suspension

At CITY'S sole discretion, CITY may suspend any or all services provided under this Contract by providing CONTRACTOR with written notice of suspension. Upon receipt of the notice of suspension, CONTRACTOR shall immediately cease the services suspended and shall not incur any additional obligations, costs or expenses to CITY until CITY gives written notice to recommence the services.

PSC-9. Termination

A. Termination for Convenience

CITY may terminate this Contract for CITY'S convenience at any time by providing CONTRACTOR thirty days written notice. Upon receipt of the notice of termination, CONTRACTOR shall immediately take action not to incur any additional obligations, costs or expenses, except as may be necessary to terminate its activities. CITY shall pay CONTRACTOR its reasonable and allowable costs through the effective date of termination and those reasonable and necessary costs incurred by CONTRACTOR to effect the termination. Thereafter, CONTRACTOR shall have no further claims against CITY under this Contract. All finished and unfinished documents and materials procured for or produced under this Contract, including all intellectual property rights CITY is entitled to, shall become CITY property upon the date of the termination. CONTRACTOR agrees to execute any documents necessary for CITY to perfect, memorialize, or record CITY'S ownership of rights provided herein.

B. Termination for Breach of Contract

1. Except as provided in PSC-6, if CONTRACTOR fails to perform any of the provisions of this Contract or so fails to make progress as to endanger timely performance of this Contract, CITY may give CONTRACTOR written notice of the default. CITY'S default notice will indicate whether the default may be cured and the time period to cure the default to the sole satisfaction of CITY. Additionally, CITY'S default notice may offer CONTRACTOR an opportunity to provide CITY with a plan to cure the default, which shall be submitted to CITY within the time period allowed by CITY. At CITY'S sole discretion, CITY may accept or reject CONTRACTOR'S plan. If the default cannot be cured or if CONTRACTOR fails to cure within the period allowed by CITY, then CITY may terminate this Contract due to CONTRACTOR'S breach of this Contract.

2. If the default under this Contract is due to CONTRACTOR'S failure to maintain the insurance required under this Contract, CONTRACTOR shall immediately: (1) suspend performance of any services under this Contract for which insurance was required; and (2) notify its employees and Subcontractors of the loss of insurance coverage and Contractor's obligation to suspend performance of
services. CONTRACTOR shall not recommence performance until CONTRACTOR is fully insured and in compliance with CITY'S requirements.

3. If a federal or state proceeding for relief of debtors is undertaken by or against CONTRACTOR, or if CONTRACTOR makes an assignment for the benefit of creditors, then CITY may immediately terminate this Contract.

4. If CONTRACTOR engages in any dishonest conduct related to the performance or administration of this Contract or violates CITY'S laws, regulations or policies relating to lobbying, then CITY may immediately terminate this Contract.

5. Acts of Moral Turpitude

a. CONTRACTOR shall immediately notify CITY if CONTRACTOR or any Key Person, as defined below, is charged with, indicted for, convicted of, pleads nolo contendere to, or forfeits bail or fails to appear in court for a hearing related to, any act which constitutes an offense involving moral turpitude under federal, state, or local laws ("Act of Moral Turpitude").

b. If CONTRACTOR or a Key Person is convicted of, pleads nolo contendere to, or forfeits bail or fails to appear in court for a hearing related to, an Act of Moral Turpitude, CITY may immediately terminate this Contract.

c. If CONTRACTOR or a Key Person is charged with or indicted for an Act of Moral Turpitude, CITY may terminate this Contract after providing CONTRACTOR an opportunity to present evidence of CONTRACTOR'S ability to perform under the terms of this Contract.

d. Acts of Moral Turpitude include, but are not limited to: violent felonies as defined by Penal Code Section 667.5, crimes involving weapons, crimes resulting in serious bodily injury or death, serious felonies as defined by Penal Code Section 1192.7, and those crimes referenced in the Penal Code and articulated in California Public Resources Code Section 5164(a)(2); in addition to and including acts of murder, rape, sexual assault, robbery, kidnapping, human trafficking, pimping, voluntary manslaughter, aggravated assault, assault on a peace officer, mayhem, fraud, domestic abuse, elderly abuse, and child abuse, regardless of whether such acts are punishable by felony or misdemeanor conviction.
e. For the purposes of this provision, a Key Person is a principal, officer, or employee assigned to this Contract, or owner (directly or indirectly, through one or more intermediaries) of ten percent or more of the voting power or equity interests of CONTRACTOR.

6. In the event CITY terminates this Contract as provided in this section, CITY may procure, upon such terms and in the manner as CITY may deem appropriate, services similar in scope and level of effort to those so terminated, and CONTRACTOR shall be liable to CITY for all of its costs and damages, including, but not limited to, any excess costs for such services.

7. If, after notice of termination of this Contract under the provisions of this section, it is determined for any reason that CONTRACTOR was not in default under the provisions of this section, or that the default was excusable under the terms of this Contract, the rights and obligations of the parties shall be the same as if the notice of termination had been issued pursuant to PSC-9(A) Termination for Convenience.

8. The rights and remedies of CITY provided in this section shall not be exclusive and are in addition to any other rights and remedies provided by law or under this Contract.

C. In the event that this Contract is terminated, CONTRACTOR shall immediately notify all employees and Subcontractors, and shall notify in writing all other parties contracted with under the terms of this Contract within five working days of the termination.

PSC-10. Independent Contractor

CONTRACTOR is an independent contractor and not an agent or employee of CITY. CONTRACTOR shall not represent or otherwise hold itself or any of its directors, officers, partners, employees, or agents to be an agent or employee of CITY.

PSC-11. Contractor’s Personnel

Unless otherwise approved by CITY, CONTRACTOR shall use its own employees to perform the services described in this Contract. CITY has the right to review and approve any personnel who are assigned to work under this Contract. CONTRACTOR shall remove personnel from performing work under this Contract if requested to do so by CITY.

CONTRACTOR shall not use Subcontractors to assist in performance of this Contract without the prior written approval of CITY. If CITY permits the use of Subcontractors, CONTRACTOR shall remain responsible for performing all aspects of this Contract and paying all Subcontractors. CITY has the right to approve CONTRACTOR’S Subcontractors, and CITY reserves the right to request replacement of any
Subcontractor. CITY does not have any obligation to pay CONTRACTOR'S Subcontractors, and nothing herein creates any privity of contract between CITY and any Subcontractor.

PSC-12. Assignment and Delegation

CONTRACTOR may not, unless it has first obtained the written permission of CITY:

A. Assign or otherwise alienate any of its rights under this Contract, including the right to payment; or

B. Delegate, subcontract, or otherwise transfer any of its duties under this Contract.

PSC-13. Permits

CONTRACTOR and its directors, officers, partners, agents, employees, and Subcontractors, shall obtain and maintain all licenses, permits, certifications and other documents necessary for CONTRACTOR'S performance of this Contract. CONTRACTOR shall immediately notify CITY of any suspension, termination, lapses, non-renewals, or restrictions of licenses, permits, certificates, or other documents that relate to CONTRACTOR'S performance of this Contract.

PSC-14. Claims for Labor and Materials

CONTRACTOR shall promptly pay when due all amounts owed for labor and materials furnished in the performance of this Contract so as to prevent any lien or other claim under any provision of law from arising against any CITY property (including reports, documents, and other tangible or intangible matter produced by CONTRACTOR hereunder), and shall pay all amounts due under the Unemployment Insurance Act or any other applicable law with respect to labor used to perform under this Contract.


For the duration of this Contract, CONTRACTOR shall maintain valid Business Tax Registration Certificate(s) as required by CITY'S Business Tax Ordinance, Section 21.00 et seq. of the Los Angeles Municipal Code ("LAMC"), and shall not allow the Certificate to lapse or be revoked or suspended.

PSC-16. Retention of Records, Audit and Reports

CONTRACTOR shall maintain all records, including records of financial transactions, pertaining to the performance of this Contract, in their original form or as otherwise approved by CITY. These records shall be retained for a period of no less than three years from the later of the following: (1) final payment made by CITY, (2) the expiration of this Contract or (3) termination of this Contract. The records will be subject to examination and audit by authorized CITY personnel or CITY'S representatives at any time. CONTRACTOR shall provide any reports requested by CITY regarding
performance of this Contract. Any subcontract entered into by CONTRACTOR for work to be performed under this Contract must include an identical provision.

In lieu of retaining the records for the term as prescribed in this provision, CONTRACTOR may, upon CITY'S written approval, submit the required information to CITY in an electronic format, e.g. USB flash drive, at the expiration or termination of this Contract.

PSC-17. Bonds

All bonds required by CITY shall be filed with the Office of the City Administrative Officer, Risk Management for its review and acceptance in accordance with Los Angeles Administrative Code ("LAAC") Sections 11.47 et seq., as amended from to time.

PSC-18. Indemnification

Except for the active negligence or willful misconduct of CITY, or any of its boards, officers, agents, employees, assigns and successors in interest, CONTRACTOR shall defend, indemnify and hold harmless CITY and any of its boards, officers, agents, employees, assigns, and successors in interest from and against all lawsuits and causes of action, claims, losses, demands and expenses, including, but not limited to, attorney's fees (both in house and outside counsel) and cost of litigation (including all actual litigation costs incurred by CITY, including but not limited to, costs of experts and consultants), damages or liability of any nature whatsoever, for death or injury to any person, including CONTRACTOR'S employees and agents, or damage or destruction of any property of either party hereto or of third parties, arising in any manner by reason of an act, error, or omission by CONTRACTOR, Subcontractors, or their boards, officers, agents, employees, assigns, and successors in interest. The rights and remedies of CITY provided in this section shall not be exclusive and are in addition to any other rights and remedies provided by law or under this Contract. This provision will survive expiration or termination of this Contract.

PSC-19. Intellectual Property Indemnification

CONTRACTOR, at its own expense, shall defend, indemnify, and hold harmless the CITY, and any of its boards, officers, agents, employees, assigns, and successors in interest from and against all lawsuits and causes of action, claims, losses, demands and expenses, including, but not limited to, attorney's fees (both in house and outside counsel) and cost of litigation (including all actual litigation costs incurred by CITY, including but not limited to, costs of experts and consultants), damages or liability of any nature arising out of the infringement, actual or alleged, direct or contributory, of any intellectual property rights, including, without limitation, patent, copyright, trademark, trade secret, right of publicity, and proprietary information: (1) on or in any design, medium, matter, article, process, method, application, equipment, device, instrumentation, software, hardware, or firmware used by CONTRACTOR, or its Subcontractors, in performing the work under this Contract; or (2) as a result of CITY'S actual or intended use of any Work Product (as defined in PSC-21) furnished by CONTRACTOR, or its Subcontractors, under this Contract. The rights and remedies of CITY provided in this section shall not be exclusive.
and are in addition to any other rights and remedies provided by law or under this Contract. This provision will survive expiration or termination of this Contract.

**PSC-20. Intellectual Property Warranty**

**CONTRACTOR** represents and warrants that its performance of all obligations under this Contract does not infringe in any way, directly or contributorily, upon any third party’s intellectual property rights, including, without limitation, patent, copyright, trademark, trade secret, right of publicity and proprietary information.

**PSC-21. Ownership and License**

Unless otherwise provided for herein, all finished and unfinished works, tangible or not, created under this Contract including, without limitation, documents, materials, data, reports, manuals, specifications, artwork, drawings, sketches, blueprints, studies, memoranda, computation sheets, computer programs and databases, schematics, photographs, video and audiovisual recordings, sound recordings, marks, logos, graphic designs, notes, websites, domain names, inventions, processes, formulas, matters and combinations thereof, and all forms of intellectual property originated and prepared by **CONTRACTOR** or its Subcontractors under this Contract (each a “Work Product”; collectively “Work Products”) shall be and remain the exclusive property of **CITY** for its use in any manner **CITY** deems appropriate. **CONTRACTOR** hereby assigns to **CITY** all goodwill, copyright, trademark, patent, trade secret and all other intellectual property rights worldwide in any Work Products originated and prepared under this Contract. **CONTRACTOR** further agrees to execute any documents necessary for **CITY** to perfect, memorialize, or record **CITY**’s ownership of rights provided herein.

**CONTRACTOR** agrees that a monetary remedy for breach of this Contract may be inadequate, impracticable, or difficult to prove and that a breach may cause **CITY** irreparable harm. **CITY** may therefore enforce this requirement by seeking injunctive relief and specific performance, without any necessity of showing actual damage or irreparable harm. Seeking injunctive relief or specific performance does not preclude **CITY** from seeking or obtaining any other relief to which **CITY** may be entitled.

For all Work Products delivered to **CITY** that are not originated or prepared by **CONTRACTOR** or its Subcontractors under this Contract, **CONTRACTOR** shall secure a grant, at no cost to **CITY**, for a non-exclusive perpetual license to use such Work Products for any **CITY** purposes.

**CONTRACTOR** shall not provide or disclose any Work Product to any third party without prior written consent of **CITY**.

Any subcontract entered into by **CONTRACTOR** relating to this Contract shall include this provision to contractually bind its Subcontractors performing work under this Contract such that **CITY**’s ownership and license rights of all Work Products are preserved and protected as intended herein.
PSC-22. Data Protection

A. CONTRACTOR shall protect, using the most secure means and technology that is commercially available, CITY-provided data or consumer-provided data acquired in the course and scope of this Contract, including but not limited to customer lists and customer credit card or consumer data, (collectively, the "City Data"). CONTRACTOR shall notify CITY in writing as soon as reasonably feasible, and in any event within twenty-four hours, of CONTRACTOR'S discovery or reasonable belief of any unauthorized access of City Data (a "Data Breach"), or of any incident affecting, or potentially affecting City Data related to cyber security (a "Security Incident"), including, but not limited to, denial of service attack, and system outage, instability or degradation due to computer malware or virus. CONTRACTOR shall begin remediation immediately. CONTRACTOR shall provide daily updates, or more frequently if required by CITY, regarding findings and actions performed by CONTRACTOR until the Data Breach or Security Incident has been effectively resolved to CITY'S satisfaction. CONTRACTOR shall conduct an investigation of the Data Breach or Security Incident and shall share the report of the investigation with CITY. At CITY'S sole discretion, CITY and its authorized agents shall have the right to lead or participate in the investigation. CONTRACTOR shall cooperate fully with CITY, its agents and law enforcement.

B. If CITY is subject to liability for any Data Breach or Security Incident, then CONTRACTOR shall fully indemnify and hold harmless CITY and defend against any resulting actions.

PSC-23. Insurance

During the term of this Contract and without limiting CONTRACTOR'S obligation to indemnify, hold harmless and defend CITY, CONTRACTOR shall provide and maintain at its own expense a program of insurance having the coverages and limits not less than the required amounts and types as determined by the Office of the City Administrative Officer of Los Angeles, Risk Management (template Form General 146 in Exhibit 1 hereto). The insurance must: (1) conform to CITY'S requirements; (2) comply with the Insurance Contractual Requirements (Form General 133 in Exhibit 1 hereto); and (3) otherwise be in a form acceptable to the Office of the City Administrative Officer, Risk Management. CONTRACTOR shall comply with all Insurance Contractual Requirements shown on Exhibit 1 hereto. Exhibit 1 is hereby incorporated by reference and made a part of this Contract.

PSC-24. Best Terms

Throughout the term of this Contract, CONTRACTOR, shall offer CITY the best terms, prices, and discounts that are offered to any of CONTRACTOR'S customers for similar goods and services provided under this Contract.
PSC-25. Warranty and Responsibility of Contractor

CONTRACTOR warrants that the work performed hereunder shall be completed in a manner consistent with professional standards practiced among those firms within CONTRACTOR'S profession, doing the same or similar work under the same or similar circumstances.

PSC-26. Mandatory Provisions Pertaining to Non-Discrimination in Employment

Unless otherwise exempt, this Contract is subject to the applicable non-discrimination, equal benefits, equal employment practices, and affirmative action program provisions in LAAC Section 10.8 et seq., as amended from time to time.

A. CONTRACTOR shall comply with the applicable non-discrimination and affirmative action provisions of the laws of the United States of America, the State of California, and CITY. In performing this Contract, CONTRACTOR shall not discriminate in any of its hiring or employment practices against any employee or applicant for employment because of such person's race, color, religion, national origin, ancestry, sex, sexual orientation, gender, gender identity, age, disability, domestic partner status, marital status or medical condition.

B. The requirements of Section 10.8.2.1 of the LAAC, the Equal Benefits Ordinance, and the provisions of Section 10.8.2.1(f) are incorporated and made a part of this Contract by reference.

C. The provisions of Section 10.8.3 of the LAAC are incorporated and made a part of this Contract by reference and will be known as the "Equal Employment Practices" provisions of this Contract.

D. The provisions of Section 10.8.4 of the LAAC are incorporated and made a part of this Contract by reference and will be known as the "Affirmative Action Program" provisions of this Contract.

Any subcontract entered into by CONTRACTOR for work to be performed under this Contract must include an identical provision.

PSC-27. Child Support Assignment Orders

CONTRACTOR shall comply with the Child Support Assignment Orders Ordinance, Section 10.10 of the LAAC, as amended from time to time. Pursuant to Section 10.10(b) of the LAAC, CONTRACTOR shall fully comply with all applicable State and Federal employment reporting requirements. Failure of CONTRACTOR to comply with all applicable reporting requirements or to implement lawfully served Wage and Earnings Assignment or Notices of Assignment, or the failure of any principal owner(s) of CONTRACTOR to comply with any Wage and Earnings Assignment or Notices of Assignment applicable to them personally, shall constitute a default by the CONTRACTOR under this Contract. Failure of CONTRACTOR or principal owner to cure
the default within 90 days of the notice of default will subject this Contract to termination for breach. Any subcontract entered into by CONTRACTOR for work to be performed under this Contract must include an identical provision.

PSC-28. Living Wage Ordinance

CONTRACTOR shall comply with the Living Wage Ordinance, LAAC Section 10.37 et seq., as amended from time to time. CONTRACTOR further agrees that it shall comply with federal law proscribing retaliation for union organizing. Any subcontract entered into by CONTRACTOR for work to be performed under this Contract must include an identical provision.

PSC-29. Service Contractor Worker Retention Ordinance

CONTRACTOR shall comply with the Service Contractor Worker Retention Ordinance, LAAC Section 10.36 et seq., as amended from time to time. Any subcontract entered into by CONTRACTOR for work to be performed under this Contract must include an identical provision.

PSC-30. Access and Accommodations

CONTRACTOR represents and certifies that:


B. CONTRACTOR shall not discriminate on the basis of disability or on the basis of a person’s relationship to, or association with, a person who has a disability;

C. CONTRACTOR shall provide reasonable accommodation upon request to ensure equal access to CITY-funded programs, services and activities;

D. Construction will be performed in accordance with the Uniform Federal Accessibility Standards (UFAS), 24 C.F.R. Part 40; and

E. The buildings and facilities used to provide services under this Contract are in compliance with the federal and state standards for accessibility as set forth in the 2010 ADA Standards, California Title 24, Chapter 11, or other applicable federal and state law.

CONTRACTOR understands that CITY is relying upon these certifications and representations as a condition to funding this Contract. Any subcontract entered into by CONTRACTOR for work to be performed under this Contract must include an identical provision.
PSC-31. Contractor Responsibility Ordinance

CONTRACTOR shall comply with the Contractor Responsibility Ordinance, LAAC Section 10.40 et seq., as amended from time to time.

PSC-32. Business Inclusion Program

Unless otherwise exempted prior to bid submission, CONTRACTOR shall comply with all aspects of the Business Inclusion Program as described in the Request for Proposal/Qualification process, throughout the duration of this Contract. CONTRACTOR shall utilize the Business Assistance Virtual Network ("BAVN") at https://www.labavn.org/, to perform and document outreach to Minority, Women, and Other Business Enterprises. CONTRACTOR shall perform subcontractor outreach activities through BAVN. CONTRACTOR shall not change any of its designated Subcontractors or pledged specific items of work to be performed by these Subcontractors, nor shall CONTRACTOR reduce their level of effort, without prior written approval of CITY.

PSC-33. Slavery Disclosure Ordinance

CONTRACTOR shall comply with the Slavery Disclosure Ordinance, LAAC Section 10.41 et seq., as amended from time to time. Any subcontract entered into by CONTRACTOR for work to be performed under this Contract must include an identical provision.

PSC-34. First Source Hiring Ordinance

CONTRACTOR shall comply with the First Source Hiring Ordinance, LAAC Section 10.44 et seq., as amended from time to time. Any subcontract entered into by CONTRACTOR for work to be performed under this Contract must include an identical provision.

PSC-35. Local Business Preference Ordinance

CONTRACTOR shall comply with the Local Business Preference Ordinance, LAAC Section 10.47 et seq., as amended from time to time. Any subcontract entered into by CONTRACTOR for work to be performed under this Contract must include an identical provision.

PSC-36. Iran Contracting Act

In accordance with California Public Contract Code Sections 2200-2208, all contractors entering into, or renewing contracts with CITY for goods and services estimated at $1,000,000 or more are required to complete, sign, and submit the "Iran Contracting Act of 2010 Compliance Affidavit."

PSC-37. Restrictions on Campaign Contributions and Fundraising in City Elections

Unless otherwise exempt, if this Contract is valued at $100,000 or more and requires approval by an elected CITY office, CONTRACTOR, CONTRACTOR'S principals, and CONTRACTOR'S Subcontractors expected to receive at least $100,000 for performance under the Contract, and the principals of those Subcontractors (the "Restricted Persons")
shall comply with Charter Section 470(c)(12) and LAMC Section 49.7.35. Failure to comply entitles CITY to terminate this Contract and to pursue all available legal remedies. Charter Section 470(c)(12) and LAMC Section 49.7.35 limit the ability of the Restricted Persons to make campaign contributions to and engage in fundraising for certain elected CITY officials or candidates for elected CITY office for twelve months after this Contract is signed. Additionally, a CONTRACTOR subject to Charter Section 470(c)(12) is required to comply with disclosure requirements by submitting a completed and signed Ethics Commission Form 55 and to amend the information in that form as specified by law. Any CONTRACTOR subject to Charter Section 470(c)(12) shall include the following notice in any contract with any Subcontractor expected to receive at least $100,000 for performance under this Contract:

"Notice Regarding Restrictions on Campaign Contributions and Fundraising in City Elections

You are a subcontractor on City of Los Angeles Contract #________. Pursuant to the City of Los Angeles Charter Section 470(c)(12) and related ordinances, you and your principals are prohibited from making campaign contributions to and fundraising for certain elected City of Los Angeles ("CITY") officials and candidates for elected CITY office for twelve months after the CITY contract is signed. You are required to provide the names and contact information of your principals to the CONTRACTOR and to amend that information within ten business days if it changes during the twelve month time period. Failure to comply may result in termination of this Contract and any other available legal remedies. Information about the restrictions may be found online at ethics.lacity.org or by calling the Los Angeles City Ethics Commission at (213) 978-1960."

PSC-38. Contractors’ Use of Criminal History for Consideration of Employment Applications

CONTRACTOR shall comply with the City Contractors’ Use of Criminal History for Consideration of Employment Applications Ordinance, LAAC Section 10.48 et seq., as amended from time to time. Any subcontract entered into by CONTRACTOR for work to be performed under this Contract must include an identical provision.

PSC-39. Limitation of City’s Obligation to Make Payment to Contractor

Notwithstanding any other provision of this Contract, including any exhibits or attachments incorporated therein, and in order for CITY to comply with its governing legal requirements, CITY shall have no obligation to make any payments to CONTRACTOR unless CITY shall have first made an appropriation of funds equal to or in excess of its obligation to make any payments as provided in this Contract. CONTRACTOR agrees that any services provided by CONTRACTOR, purchases made by CONTRACTOR or expenses incurred by CONTRACTOR in excess of the appropriation(s) shall be free and without charge to CITY and CITY shall have no obligation to pay for the services, purchases or expenses. CONTRACTOR shall have no obligation to provide any services,
provide any equipment or incur any expenses in excess of the appropriated amount(s) until CITY appropriates additional funds for this Contract.

PSC-40. Compliance with Identity Theft Laws and Payment Card Data Security Standards

CONTRACTOR shall comply with all identity theft laws including without limitation, laws related to: (1) payment devices; (2) credit and debit card fraud; and (3) the Fair and Accurate Credit Transactions Act ("FACTA"), including its requirement relating to the content of transaction receipts provided to Customers. CONTRACTOR also shall comply with all requirements related to maintaining compliance with Payment Card Industry Data Security Standards ("PCI DSS"). During the performance of any service to install, program or update payment devices equipped to conduct credit or debit card transactions, including PCI DSS services, CONTRACTOR shall verify proper truncation of receipts in compliance with FACTA.

PSC-41. Compliance with California Public Resources Code Section 5164

California Public Resources Code Section 5164 prohibits a public agency from hiring a person for employment or as a volunteer to perform services at any park, playground, or community center used for recreational purposes in a position that has supervisory or disciplinary authority over any minor, if the person has been convicted of certain crimes as referenced in the Penal Code, and articulated in California Public Resources Code Section 5164(a)(2).

If applicable, CONTRACTOR shall comply with California Public Resources Code Section 5164, and shall additionally adhere to all rules and regulations that have been adopted or that may be adopted by CITY. CONTRACTOR is required to have all employees, volunteers and Subcontractors (including all employees and volunteers of any Subcontractor) of CONTRACTOR working on premises to pass a fingerprint and background check through the California Department of Justice at CONTRACTOR’S sole expense, indicating that such individuals have never been convicted of certain crimes as referenced in the Penal Code and articulated in California Public Resources Code Section 5164(a)(2), if the individual will have supervisory or disciplinary authority over any minor.

PSC-42. Possessory Interests Tax

Rights granted to CONTRACTOR by CITY may create a possessory interest. CONTRACTOR agrees that any possessory interest created may be subject to California Revenue and Taxation Code Section 107.6 and a property tax may be levied on that possessory interest. If applicable, CONTRACTOR shall pay the property tax. CONTRACTOR acknowledges that the notice required under California Revenue and Taxation Code Section 107.6 has been provided.
PSC-43. Confidentiality

All documents, information and materials provided to CONTRACTOR by CITY or developed by CONTRACTOR pursuant to this Contract (collectively “Confidential Information”) are confidential. CONTRACTOR shall not provide or disclose any Confidential Information or their contents or any information therein, either orally or in writing, to any person or entity, except as authorized by CITY or as required by law. CONTRACTOR shall immediately notify CITY of any attempt by a third party to obtain access to any Confidential Information. This provision will survive expiration or termination of this Contract.

PSC-44. COVID-19

Employees of Contractor and/or persons working on its behalf, including, but not limited to, subcontractors (collectively, "Contractor Personnel"), while performing services under this Agreement and prior to interacting in person with City employees, contractors, volunteers, or members of the public (collectively, "In-Person Services") must be fully vaccinated against the novel coronavirus 2019 ("COVID-19"). “Fully vaccinated” means that 14 or more days have passed since Contractor Personnel have received the final dose of a two-dose COVID-19 vaccine series (Moderna or Pfizer-BioNTech) or a single dose of a one-dose COVID-19 vaccine (Johnson & Johnson/Janssen) and all booster doses recommended by the Centers for Disease Control and Prevention. Prior to assigning Contractor Personnel to perform In-Person Services, Contractor shall obtain proof that such Contractor Personnel have been fully vaccinated. Contractor shall retain such proof for the document retention period set forth in this Agreement. Contractor shall grant medical or religious exemptions (“Exemptions”) to Contractor Personnel as required by law. If Contractor wishes to assign Contractor Personnel with Exemptions to perform In-Person Services, Contractor shall require such Contractor Personnel to undergo weekly COVID-19 testing, with the full cost of testing to be borne by Contractor. If Contractor Personnel test positive, they shall not be assigned to perform In-Person Services or, to the extent they have already been performing In-Person Services, shall be immediately removed from those assignments. Furthermore, Contractor shall immediately notify City if Contractor Personnel performing In-Person Services (1) have tested positive for or have been diagnosed with COVID-19, (2) have been informed by a medical professional that they are likely to have COVID-19, or (3) meet the criteria for isolation under applicable government orders.

PSC-45. Contractor Data Reporting

If Contractor is a for-profit, privately owned business, Contractor shall, within 30 days of the effective date of the Contract and on an annual basis thereafter (i.e., within 30 days of the annual anniversary of the effective date of the Contract), report the following information to City via the Regional Alliance Marketplace for Procurement ("RAMP") or via another method specified by City: Contractor’s and any Subcontractor’s annual revenue, number of employees, location, industry, race/ethnicity and gender of majority owner (“Contractor/Subcontractor Information”). Contractor shall further request, on an annual basis, that any Subcontractor input or update its business profile, including the Contractor/Subcontractor Information, on RAMP or via another method prescribed by City.
EXHIBIT 1

INSURANCE CONTRACTUAL REQUIREMENTS

CONTACT For additional information about compliance with City Insurance and Bond requirements, contact the Office of the City Administrative Officer, Risk Management at (213) 978-RISK (7475) or go online at www.lacity.org/cao/risk. The City approved Bond Assistance Program is available for those contractors who are unable to obtain the City-required performance bonds. A City approved insurance program may be available as a low cost alternative for contractors who are unable to obtain City-required insurance.

CONTRACTUAL REQUIREMENTS

CONTRACTOR AGREES THAT:

1. **Additional Insured/Loss Payee.** The CITY must be included as an Additional Insured in applicable liability policies to cover the CITY'S liability arising out of the acts or omissions of the named insured. The CITY is to be named as an Additional Named Insured and a Loss Payee As Its Interests May Appear in property insurance in which the CITY has an interest, e.g., as a lien holder.

2. **Notice of Cancellation.** All required insurance will be maintained in full force for the duration of its business with the CITY. By ordinance, all required insurance must provide at least thirty (30) days' prior written notice (ten (10) days for non-payment of premium) directly to the CITY if your insurance company elects to cancel or materially reduce coverage or limits prior to the policy expiration date, for any reason except impairment of an aggregate limit due to prior claims.

3. **Primary Coverage.** CONTRACTOR will provide coverage that is primary with respect to any insurance or self-insurance of the CITY. The CITY'S program shall be excess of this insurance and non-contributing.

4. **Modification of Coverage.** The CITY reserves the right at any time during the term of this Contract to change the amounts and types of insurance required hereunder by giving CONTRACTOR ninety (90) days' advance written notice of such change. If such change should result in substantial additional cost to CONTRACTOR, the CITY agrees to negotiate additional compensation proportional to the increased benefit to the CITY.

5. **Failure to Procure Insurance.** All required insurance must be submitted and approved by the Office of the City Administrative Officer, Risk Management prior to the inception of any operations by CONTRACTOR.

CONTRACTOR'S failure to procure or maintain required insurance or a self-insurance program during the entire term of this Contract shall constitute a material breach of this Contract under which the CITY may immediately suspend or terminate this Contract or, at its discretion, procure or renew such insurance to protect the CITY'S interests and pay any and all premiums in connection therewith and recover all monies so paid from CONTRACTOR.

6. **Workers' Compensation.** By signing this Contract, CONTRACTOR hereby certifies that it is aware of the provisions of Section 3700 et seq., of the California Labor Code which require every employer to be insured against liability for Workers' Compensation or to undertake...
self-insurance in accordance with the provisions of that Code, and that it will comply with such provisions at all time during the performance of the work pursuant to this Contract.

7. **California Licensee.** All insurance must be provided by an insurer admitted to do business in California or written through a California-licensed surplus lines broker or through an insurer otherwise acceptable to the CITY. Non-admitted coverage must contain a **Service of Suit** clause in which the underwriters agree to submit as necessary to the jurisdiction of a California court in the event of a coverage dispute. Service of process for this purpose must be allowed upon an agent in California designated by the insurer or upon the California Insurance Commissioner.

8. **Aggregate Limits/Impairment.** If any of the required insurance coverages contain annual aggregate limits, CONTRACTOR must give the CITY written notice of any pending claim or lawsuit which will materially diminish the aggregate within thirty (30) days of knowledge of same. You must take appropriate steps to restore the impaired aggregates or provide replacement insurance protection within thirty (30) days of knowledge of same. The CITY has the option to specify the minimum acceptable aggregate limit for each line of coverage required. No substantial reductions in scope of coverage which may affect the CITY’S protection are allowed without the CITY’S prior written consent.

9. **Commencement of Work.** For purposes of insurance coverage only, this Contract will be deemed to have been executed immediately upon any party hereto taking any steps that can be considered to be in furtherance of or towards performance of this Contract. The requirements in this Section supersede all other sections and provisions of this Contract, including, but not limited to, PSC-3, to the extent that any other section or provision conflicts with or impairs the provisions of this Section.
Required Insurance and Minimum Limits

Name: Melissa Munn Consulting

Agreement/Reference: Provide training on Boundaries

Evidence of coverages checked below, with the specified minimum limits, must be submitted and approved prior to occupancy/start of operations. Amounts shown are Combined Single Limits ("CSLs"). For Automobile Liability, split limits may be substituted for a CSL if the total per occurrence equals or exceeds the CSL amount.

Limits

☐ Workers' Compensation - Workers' Compensation (WC) and Employer's Liability (EL)

☐ Waiver of Subrogation in favor of City
☐ Longshore & Harbor Workers
☐ Jones Act

☑ General Liability

☐ Products/Completed Operations
☐ Fire Legal Liability
☒ Sexual Misconduct

$1,000,000

Automobile Liability (for any and all vehicles used for this contract, other than commuting to/from work)

Professional Liability (Errors and Omissions)

Discovery Period

Property Insurance (to cover replacement cost of building - as determined by insurance company)

☐ All Risk Coverage
☐ Flood 
☐ Earthquake
☐ Boiler and Machinery
☐ Builder's Risk

Pollution Liability

☐

Surety Bonds - Performance and Payment (Labor and Materials) Bonds

100% of the contract price

Crime Insurance

Other: Provided to: Heather Smith, 213.228.7462

1) In the absence of imposed Auto Liability insurance requirements, all contractors using vehicles during the course of their contract must adhere to the financial responsibility laws of State of California.
CITY OF LOS ANGELES
LOS ANGELES PUBLIC LIBRARY

REQUEST FOR QUALIFICATIONS
RFQ NO. 44-028

TO PROVIDE
MENTAL HEALTH SERVICES
AND/OR
SOCIAL SERVICES
CITY OF LOS ANGELES
LOS ANGELES PUBLIC LIBRARY
REQUEST FOR QUALIFICATIONS (RFQ)

TO PROVIDE MENTAL HEALTH SERVICES AND/OR SOCIAL SERVICES

DATE RFQ ISSUED: FEBRUARY 18, 2022

TITLE: RFQ No. 44-028
To Provide Mental Health Services and Social Services

DESCRIPTION: THE LOS ANGELES PUBLIC LIBRARY (LAPL) IS SEEKING multiple entities to provide professional mental health services and/or social services at the Central Library and the branch library facilities on an as-needed basis. The LAPL is committed to providing an inclusive and robust outreach process for disadvantaged, marginalized and local businesses and individuals. Our goal is to create a diverse pool of candidates to provide services and support to the LAPL and our patrons. We welcome and encourage Request for Qualifications submissions from a wide range of participants.

ELIGIBILITY TO APPLY: A minimum of three (3) years paid experience in working directly with people experiencing mental health issues, substance abuse issues, housing insecurity; linking patrons with the services they need; and/or helping patrons address the causes and consequences of their mental health issues, substance abuse issues, or housing insecurity.

WEBSITE ADDRESS: www.RAMPLA.org – For more information about RAMP, see our FAQs at https://bit.ly/RAMPfaqs

Proposers must register on this website before they can access the Request for Qualifications (RFQ) and updates. PLEASE NOTE: PROPOSERS MUST BOOKMARK THE OPPORTUNITY ON RAMP (IN THE UPPER LEFT CORNER OF THE OPPORTUNITY) TO RECEIVE UPDATES OF ADDENDA AND QUESTION & ANSWER POSTINGS.

TERM: Five (5) years

KEY DATES AND SUBMISSION:

Mandatory Pre-Proposal Conference: Wednesday, April 6, 2022 at 10:00 a.m.
Virtual Conference via Zoom

RSVP by Monday, April 4, 2022, 5:00 p.m.
Details available on Section E.1 in the RFQ

Proposal Due: Wednesday, May 18, 2022 at 5:00 p.m.

Submission Email Address: laplbidsubmissions@lapl.org

Project Manager
Karen Pickard-Four, Principal Librarian

Contract Administrator:
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A. PURPOSE OF REQUEST FOR QUALIFICATIONS

1. Introduction
The Los Angeles Public Library (LAPL) is issuing this Request for Qualifications (RFQ) to establish a list of qualified individuals or entities to provide mental health services and/or social services on an as-needed and as-requested basis. The services will be provided during open library hours at the Central Library or 72 branch libraries located throughout the City of Los Angeles (See Attachment E for list of library locations).

LAPL has embarked on a mission to reimagine security and safety at the Central Library and the 72 branch libraries and to provide outreach to the City’s most vulnerable residents through the use of alternatives to traditional law enforcement. Contracts resulting from this RFQ will be an integral part of fulfilling that mission.

2. About the Library
Libraries are vibrant community centers with programs that turn young children into life-long readers, inspire teens to set career goals, and help adults enrich their lives. Annually, over 15 million people visit our libraries and participate in over 2,000 programs, borrowing over 15 million items from the collections of print, downloadable books, music, films and other items. Annual visits to our website exceeds 22 million.

Through its Central Library, the 72 branch libraries and website (www.lapl.org), LAPL provides free and easy access to information, ideas, books and technology that enrich, empower and connect every individual in our city’s diverse communities.

3. Program Overview
Previously, LAPL established the Safety and Security Project to gather LAPL staff input and provide recommendations on what a safer and more welcoming library would look like. One of the reoccurring concerns was the need for alternatives to traditional law enforcement, specifically the need to assist troubled residents and connect them to the appropriate resources.

In Fiscal Year 2020-21, LAPL created the Library Experience Office (LibEx) to oversee LAPL safety and security. One aspect of this is the development and implementation of alternatives to traditional law enforcement, including:

Social Workers
The library is in the process of hiring Social Workers to engage with patrons who are in need of services such as housing, mental health, primary care, and substance abuse. The Social Workers will provide referrals to community service groups and available social programs; collaborate with local community groups, contracted agencies and other municipal agencies to identify and secure resources; and to promote awareness of available resources to library patrons.

Library Ambassadors
The library is in the process of establishing positions and hiring staff to act as Library Ambassadors to provide a more welcoming and safer library experience for patrons. The Library Ambassadors will greet patrons; answer basic questions about the library; engage patrons; de-escalate potential problems; encourage safe behavior; assist with programs and outreach efforts; and develop long-term solutions to address and prevent serious incidents.
Staff Training
The library is currently developing and identifying training programs to develop library staff in areas such as enhanced customer service, de-escalation, identifying social service needs and the availability of community-based programs for library patrons.

Social Service Outreach Contracts
This RFQ will allow experienced entities to provide mental health services and social services at the Central Library and 72 branch libraries; to promote awareness of available resources, provide training to LAPL staff; and identify social services needs and services available to those in need.

It should be noted that LAPL will continue to use the services of the Los Angeles Police Department (LAPD) to respond to emergencies and provide support during evacuations. This also includes the use of LAPD Security Officers and contract security guards for physical security needs, such as: ensuring all doors, windows and badge readers function properly, opening and closing buildings, provide fire-watches for branch libraries when fire or security systems are non-operational, and provide security for events and filming on library property.

B. SERVICES REQUIRED BY LIBRARY
Proposers selected by this RFQ to become Contractors must be able to provide mental health services and/or social services to meet the needs of patrons and LAPL. Proposers must have a minimum of three (3) years paid experience in working directly with people experiencing mental health issues, substance abuse issues, housing insecurity; linking patrons with the services they need; and/or helping patrons address the causes and consequences of their mental health issues, substance abuse issues, or housing insecurity.

The following are services that the LAPL desires. Proposers are NOT required to provide all of the following services:

1. Prevent Disruptive Incidents by Patrons
   a. Intervene with agitated patrons to prevent aggressive and assaultive incidents.
   b. Intervene with patrons to eliminate or reduce disruptive behaviors (e.g., inappropriate sexual behavior, indecent exposure, etc.).
   c. Intervene to end disruptive incidents using de-escalation techniques or other similar skills.
   d. Work with library staff and security staff to develop and implement a unified strategy for dealing with people in crises and disruptive situations.

2. Connect Patrons to Needed Services
   a. Identify patrons in need of services (e.g., housing, medical, mental health, etc.) and link them to agencies which provide the appropriate services.
   b. Identify patrons in need of benefits (e.g., California Identification Card, MediCal, CalFresh, Section 8 Housing, etc.) and assist in applying for or linking them to another provider who is able to apply for these benefits.

3. Develop and Present Training and Workshops that Address the Needs of Library Patrons
   a. Develop and present programs, trainings, and workshops to meet the needs of housing insecure patrons; patrons with mental health issues, drug or alcohol abuse issues, or patrons in crises.
4. **Train Library Staff and Volunteers**
   a. Develop programs to train LAPL staff to work with patrons who are housing insecure, who have mental health or substance abuse problems, who are displaying threatening and/or disruptive behavior or are undergoing a crisis.
   b. Provide training to LAPL staff in various subjects, including but not limited to:
      - De-Escalation Techniques
      - Situational Awareness
      - Conflict Management
      - Stress Inoculation
      - Stress Management
      - Trauma Informed Care
      - Connecting People to Resources
      - Anti-Harassment Training

5. **Provide Support for Library Staff and Volunteers**
   a. Provide immediate short-term therapeutic support to LAPL staff following a violent or traumatic event in the library and support linkage to ongoing assistance through the Employee Assistance Program (EAP) or the employee’s health provider.
   b. Provide additional counseling, as-needed, for LAPL staff who have experienced a traumatic event in the course of their work in the library.

6. **Pilot New LAPL Initiatives**
   a. Develop and conduct LAPL requested initiatives to pilot social workers, patrons with lived experience, or social worker interns working in the library or pilot other innovative approaches to support and assist patrons with housing insecurity or other needs.

7. **Increase Connections to Community Resources**
   a. Develop collaboration with community entities (e.g., Neighborhood Councils, houses of worship, public agencies, non-profit service organizations, etc.) and establish linkages for referring patrons to obtain services (e.g., housing, health, mental health, etc.) through them.
   b. Develop community resource guides for the Central Library and branch libraries that describe the services of local agencies.

8. **Increase the Community Resources Available Through the Library**
   a. Recruit other community agencies and service providers to participate in The Source (an LAPL resource fair tailored to those experiencing homelessness) at the Central Library and branch libraries.
   b. Work with LAPL to increase participation of personal hygiene-related resources (mobile showers, bathrooms and laundry) provided by outside agencies at library facilities or hosted by nearby organizations. Determine if there is a demonstrated need for these services in the Central Library or at a specific branch library.

9. **Participate in Library Events to Enroll Patrons in Services Provided by Contractor**
   a. Participate in programs, such as The Source and Homeless Connect Days (an LAPL resource fair tailored to those experiencing homelessness), to enroll patrons in services which the Contractor provides.
10. **Recommend Other Programs and Services to Implement**
   a. Recommend other programs or services for implementation which are mentioned in this RFQ which the Contractor is able to provide. These will be programs or services not previously conceived by LAPL, but which address one or more issues which patrons bring to the Library setting.

11. **Responsibilities for all Selected Contractors**
   a. All Contractors are expected to:
      
      - Engage LAPL staff so that the Contractor learns about library culture, builds rapport, learns LAPL staff needs, and offers effective support and consultation.
      - Collaborate with LAPL staff and Security staff to plan and execute a unified strategy for engaging patrons consistent with the services provided by Contractor.
      - Support the efforts of other social service agencies or Contractors working in the same library.
      - Collect and report statistics and data required by LAPL on the Contractor’s encounters with patrons and LAPL staff.
      - Ensure that data collected remains confidential and secure.

12. **Work Locations**
   a. All Contractors will be expected to provide services at the locations as stated in the submitted proposal in response to this RFQ (See Attachment D):

13. **Contractor Selection for Available Work**
   a. All Contractors will be selected for available work projects based on the instructions in Section 6 ("Notice of Available Work") of Attachment B ("Sample Contract to Provide Mental Health Services and Social Services").

C. **CONTENTS OF THE SUBMITTED PROPOSAL**
Qualified entities interested in providing the services described in Section B ("Services Required by Library") of this RFQ are requested to submit the following:

1. **Cover Letter and Executive Summary**
   Each proposal should be accompanied by a cover letter and an executive summary not exceeding three (3) pages combined which summarizes key points of the proposal and must include the title, address and telephone, email and contact information of the person or persons who will be authorized to represent the organization regarding all matters related to the RFQ and any subsequent contract(s) awarded. This letter must be signed by the person or persons authorized to bind the Proposer to all commitments made in the submitted proposal.

2. **Proposer Qualifications and Experience**
   A minimum of three (3) years paid experience in working directly with people experiencing mental health issues, substance abuse issues, housing insecurity; linking patrons with the services they need; and/or helping patrons address the causes and consequences of their mental health issues, substance abuse issues, or housing insecurity. This part of the proposal shall include the Proposer’s statement of qualifications, experience and any additional information to demonstrate proficiency in the following areas of expertise.
3. **Proposed Fees**  
Proposers must include a list of fees to meet the requirements in Section B ("Services Required by Library") of this RFQ. The fees must be stated as hourly, project-based, or a combination thereof.

If additional non-salary expenses are required to perform the services described herein, provide a list of such anticipated costs or types of costs (e.g. mileage, supplies).

4. **References / Letters of Recommendation**  
a. Proposers must include five (5) references for the applicable capabilities, qualifications, and relevant experience cited in Section B ("Services Required by Library") and Section C.2 ("Proposer Qualifications and Experience"). For each reference, please list the name, position/title, organization name, jurisdiction, address, phone number and email address. For each reference, describe the nature of the project and the length of the engagement.

b. A list and detailed description of at least five (5) successful programs within the last two (2) years is to be provided that resemble the work described in Section B ("Services Requested by Library") and Section C.2 ("Proposer Qualifications and Experience") and should include letters of recommendation from previous sites where the Proposers delivered mental health services and/or social services. The five successful programs and letters of recommendation may include the five (5) references listed above in Section C.4.a.

c. Selected Proposers must be willing to go through a background check, which may include fingerprinting and inquiries to applicable licensing agencies.

5. **Key Personnel**  
Provide a list of names, work addresses and work telephone numbers of the key personnel the Proposer will assign to provide the required services as described in this RFQ.

6. **Authorized Signatures**  
Proposals must be signed by a duly authorized officer eligible to sign contract documents and authorized to bind the company to all commitments made in the proposal. Consortiums, joint ventures, or teams submitting proposals will not be considered responsive unless it is established that all contractual responsibility rests solely with one proposer or one legal entity. The proposal must identify the responsible entity.

D. **MANDATORY CITY SUBMITTAL REQUIREMENTS AND COMPLIANCE DOCUMENTS**  
Failure to return the requested supporting documents may result in a Proposer being deemed non-responsive. Documents the Proposer deems not applicable must be submitted with the title "Not Applicable."

1. **Declaration of Non-Collusion**  
Each proposal must have attached thereto the affidavit of the Proposer that such proposal is genuine, and not a sham or collusion, or made in the interest or on behalf of any person, firm, or corporation not herein named; and that the Proposer has not directly or indirectly induced or solicited any other Proposer to submit a sham proposal, or any other person, firm, or corporation to refrain from submitting a proposal.

Instructions: Proposers shall submit a signed and **notarized** Declaration of Non-Collusion (Exhibit E.1). No other form will be accepted. **Submit signed and notarized document in the submitted proposal.**
2. **Contractor Responsibility Ordinance**
Proposers are advised that any contract awarded pursuant to this procurement process shall be subject to the provisions of Los Angeles Administrative Code Section 10.40 et seq., Contractor Responsibility Ordinance (CRO). Proposers shall refer to Exhibit E.2, "Contractor Responsibility Ordinance," for further information regarding the requirements of the CRO.

**Instructions:** All Proposers shall complete and return, with their submitted proposal, the Contractor Responsibility Ordinance Questionnaire (Exhibit E.3) and Pledge of Compliance (Exhibit E.4). Failure to return the completed questionnaire may result in a Proposer being deemed non-responsive. *Submit signed document (provide signatures in the two (2) locations within the document) in the submitted proposal.*

3. **Equal Benefits Ordinance (On-Line Submission)**
Proposers are advised that any contract awarded under this procurement process shall be subject to the applicable provisions of the Los Angeles Administrative Code Section 10.8.2.1, Equal Benefits Ordinance (EBO).

The affidavit shall be valid for a period of three (3) years from the date it is first uploaded onto the City’s RAMP. Proposers do not need to submit supporting documentation with their bids or proposals. However, the City may request supporting documentation to verify that the benefits are provided equally as specified on the Equal Benefits Ordinance Affidavit.

Proposers seeking additional information regarding the requirements of the Equal Benefits Ordinance may visit the Bureau of Contract Administration’s website at [http://bca.lacity.org](http://bca.lacity.org).

**Instructions:** All Proposers shall complete and upload the Equal Benefits Ordinance Compliance Affidavit, available on the City of Los Angeles’ Regional Alliance Marketplace for Procurement (RAMP) residing at [www.RAMPLA.org](http://www.RAMPLA.org), prior to the award of a City contract that exceeds $25,000. *Additionally, submit a copy of the uploaded and signed EBO document with the submitted proposal.*

4. **Living Wage Ordinance and Service Contractor Worker Retention Ordinance**
Unless approved for an exemption, Contractors under contracts primarily for the furnishing of services to or for the City that involve an expenditure or receipt in excess of $25,000 and a contract term of at least three (3) months, lessees and licensees of City property, and certain recipients of City financial assistance, shall comply with the provisions of Los Angeles Administrative Code Sections 10.37 et seq., Living Wage Ordinance (LWO) and 10.36 et seq., Service Contractor Worker Retention Ordinance (SCWRO). Proposers shall refer to “Living Wage Ordinance” (Exhibit E.5) and Service Contractor Worker Retention Ordinance (Exhibit E.10) for further information regarding the requirements of the Ordinances.

These forms and more detailed information about the ordinances are available on the Bureau of Contract Administration’s website at [https://bca.lacity.org](https://bca.lacity.org).
Proposers who intend to subcontract any of their services must submit the LWO Subcontractor Information Form (Exhibit E.8) and the LWO Subcontractor Declaration of Compliance to Living Wage (Exhibit E.7). The LWO Employee Information Form (Exhibit E.6) will be required of the successful proposer prior to execution of the contract. Proposers who believe that they meet the qualifications for one of the exemptions described in the LWO or SCWRO Lists of Statutory Exemptions shall apply for exemption from the Ordinance(s) by submitting with their proposal the LWO Non-Coverage Exemption Application (Form OCC/LW-10, Exhibit E.9), the LWO 501(C)(3) Non-Profit Exemption Application (Form OCC-LW-28, Exhibit E.9a), or the Small Business Exemption Application (Form OCC/LW-26A, Exhibit E.9b English or E.9c Spanish), and the SCWRO City Financial Assistance Recipient (CFAR) Application for Non-Coverage or Exemption (if applicable) (Form OCC/SCWRO-1, Exhibit E.11).

At this time, the living wage rates, effective July 1, 2021, have not increased and will remain at the prior living wage rate of $15.00 with health benefits of $1.25 per hour, or $16.25 per hour if health benefits are not provided. For "Airport Employees," the living wage and health benefits hourly rates, effective July 1, 2021, will increase to $17.00 per hour and $5.67 per hour, respectively or $22.67 per hour if health benefits are not provided. These increases are applicable to service contractors, lessees, licensees, City financial assistance recipients, and their subcontractors that are subject to the Living Wage Ordinance. Additionally, subject contractors, lessees, licensees and City financial assistance recipients are required to notify their subcontractors, if any, of the wage rate adjustments, and to ensure that the increases are provided to their affected employees beginning July 1, 2021. Living wage rates for employees are subject to future increases.

Instructions: No submission is required unless an exemption will be requested for the Living Wage Ordinance (Exhibit E.9 or E.9a or E.9b or E.9c). Submit signed documents in the submitted proposal.

5. **Non-Discrimination / Equal Employment / Affirmative Action Plan**

Proposers are advised that any contract awarded pursuant to this procurement process shall be subject to the applicable provisions of Los Angeles Administrative Code Section 10.8.2., Non-Discrimination clause.

All contracts (both construction and non-construction) for which the consideration is $1,000 or more shall comply with the provisions of Los Angeles Administrative Code Section 10.8.3., Equal Employment Practices Provisions. By affixing its signature on a contract that is subject to the Equal Employment Practices Provisions, the Contractor shall agree to adhere to the provisions in the Equal Employment Practices Provisions for the duration of the contract.

All contracts (both construction and non-construction) for which the consideration is $25,000 or more shall comply with the provisions of Los Angeles Administrative Code Section 10.8.4., Affirmative Action Program Provisions. By affixing its signature on a contract that is subject to the Affirmative Action Program Provisions, the Contractor shall agree to adhere to the provisions in the Affirmative Action Program Provisions for the duration of the contract.
Furthermore, contractors shall include similar provisions in all subcontracts awarded for work to be performed under the contract with the City and shall impose the same obligations. The contract with the subcontractor that contends similar language shall be made available to the Office of Contract Compliance upon request.

Bidders/Proposers seeking additional information regarding the requirements of the City's Non-Discrimination Clause, Equal Employment Practices and Affirmative Action Program may visit the Bureau of Contract Administration's website at http://bca.lacity.org.

Instructions: No submission is required at this time.

6. Disclosure Ordinances Affidavit (On-Line Submission)
Unless otherwise exempt by the provisions of the Slavery Disclosure Ordinance (SDO) and Disclosure of Border Wall Contracting Ordinance (DBWCO), any contract awarded under this RFQ will be subject to the SDO, Section 10.41 of the Los Angeles Administrative Code and the DBWCO, Section 10.50 of the Los Angeles Administrative Code. You must register on RAMP (www.RAMPLA.org) to access the updated Disclosure Ordinances Affidavit web form. The web form can be found by clicking on the "Profiles" tab. Scroll to the "Company Profile" section and click on "Compliance Documents". The web form should be completed and submitted by the time of RFQ submission. The web form will be verified by the Bureau of Contract Administration (BCA) only if your company is the successful Proposer/Bidder selected for contract award. Proposers/Bidders seeking additional information regarding the requirements of the SDO and DBWCO Disclosure Ordinances may visit the Bureau of Contract Administration’s website at http://bca.lacity.org.

Instructions: All Proposers shall complete and upload the Disclosure Ordinance Affidavit available on the City of Los Angeles’ Regional Alliance Marketplace for Procurement (RAMP) residing at www.RAMPLA.org (Exhibit E.24) prior to submission of the submitted proposal. Additionally, submit a copy of the uploaded and signed Disclosure Ordinance document with the submitted proposal.

7. Certification of Compliance with Child Support Obligations
The City of Los Angeles has adopted The Child Support Assignment Orders Ordinance (Exhibit E.12) requiring that all contractors and subcontractors performing work for the City comply with all reporting requirements and wage and earning assignments relative to legally mandated child support.

Instructions: All Proposers shall complete and return, with their submitted proposal, the Certification of Compliance with Child Support Obligations form (Exhibit E.12a). Submit a signed copy of the document with the submitted proposal.

8. City Contracts Held Within the Past Ten Years
The Los Angeles City Council passed a resolution on July 21, 1998, requiring that all proposed contractors supply in their proposal a list of all City of Los Angeles contracts held by the Proposer or any affiliated entity during the preceding ten (10) years. Contractors shall complete the City Contracts Held Within the Past Ten Years (Exhibit E.13). If the Proposer has held no City of Los Angeles contracts during the preceding ten (10) years, this must be stated on the form.

Instructions: All Proposers shall complete and return, with their submitted proposal, the City Contracts Held Within the Past Ten Years form (Exhibit E.13). Submit a signed copy of the document with the submitted proposal.
9. **City of Los Angeles Residence Information**

The Los Angeles City Council, in consideration of the importance of preserving and enhancing the economic base and well-being of the City, encourages businesses to locate or remain within the City of Los Angeles. This is important because of the jobs that businesses generate and for the business taxes they remit. The City Council, on January 7, 1992, adopted a motion that requires proposers to state their headquarters address as well as the percentage of their workforce residing in the City of Los Angeles.

**Instructions**: All Proposers shall complete and return, with their submitted proposal, the City of Los Angeles Residence Information Form (Exhibit E.14). *Submit a signed copy of the document with the submitted proposal.*

10. **City Ethics Certification and Contributions**

CEC Form 50 (Exhibit E.15) requires that any proposer for a contract, as those terms are defined under the Contractor Responsibility Program provided for in Los Angeles Administrative Code Section 10.40.1, shall submit with its bid a certification, on a completed CEC Form 50 as proscribed by the City Ethics Commission, that the proposer acknowledges and agrees to comply with the disclosure requirements and prohibitions established in the Los Angeles Municipal Lobbying Ordinance if the bidder qualifies as a lobbying entity under the Ordinance.

The exemptions contained in Los Angeles Administrative Code Section 10.40.4 shall not apply to this subsection. Proposers may not make campaign contributions to and/or engage in fundraising for certain elected City officials or candidates for elected City office from the time they submit the response until either the contract is approved or, for successful proposers, twelve (12) months after the contract is signed. The proposer's principals and subcontractors performing $100,000 or more in work on the contract, as well as the principals of those subcontractors, are also subject to the same limitations on campaign contributions and fundraising.

CEC Form 55 (Exhibit E.16) requires proposers to identify their principals, their subcontractors performing $100,000 or more in work on the contract, and the principals of those subcontractors. Proposers must also notify their principals and subcontractors in writing of the restrictions and include the notice in contracts with subcontractors. Responses submitted without a completed CEC Form 55 shall be deemed non-responsive. Proposers who fail to comply with City law may be subject to penalties, termination of contract, and debarment. Additional information regarding these restrictions and requirements may be obtained from the City Ethics Commission at (213) 978-1960 or [http://ethics.lacity.org](http://ethics.lacity.org).

**Instructions**: All Proposers shall complete and return with their proposals the City Ethics Commission's Bidder Certification and Contributions Form 50 (Exhibit E.15) and Form 55 (Exhibit E.16). *Please note that Ethics Forms 50 and 55 must be signed via a software that is accepted by the Ethics Commission, i.e. DocuSign, Adobe (See Attachment C, Electronic Signature Policy [03/20]).*
11. **Business Tax Registration Certificate**
   In accordance with the City of Los Angeles Municipal Code, a Business Tax Registration Certificate (BTRC) is required of persons engaged in business activity within the City.

   The Office of Finance's Tax and Permits Division has sole authority in determining a firm's tax requirements and in issuing BTRCs or Business Tax Exemption Numbers. Accordingly, a firm's current BTRC or Business Tax Exemption Number must be clearly shown on all invoices submitted for payment. The Proposer, in submitting this proposal, acknowledges and accepts the above requirements and recognizes that, should a contract be awarded, no invoice will be processed for payment without inclusion of the BTRC or Business Tax Exemption Number.

   **Instructions:** All proposers shall submit a copy of their Business Tax Registration Certificate with each copy of the submitted proposal.

12. **City's Insurance Requirements**
   The selected contractor(s) shall not commence work under any contract with the City until all insurance required under this section of this RFQ has been obtained and approved by the City.

   At selected contractor(s) own cost and expense, the selector contractor(s) and each of its subcontractors shall procure and maintain the minimum insurance requirement for the term of the contract and any additional terms as outlined in Exhibit E.17. Proposer shall purchase policies of general liability and worker's compensation from companies authorized to transact business in the State of California by the Insurance Commissioner. The required insurance must be filed with City Administrative Office, Risk Management through the City's internet site, www.kwikcomply.org that uses the standard insurance industry form. No work may be done pursuant to the proposed contract resulting from this RFQ until the specified documents have been approved by the City Administrative Officer, Risk Management Section.

   **Instructions:** No submission is required at this time.

14. **Contractor Evaluation Program**
   At the end of the contract, the City will conduct an evaluation of the selected Contractor's performance. The City may also conduct evaluations of the selected Contractor's performance during the term of the contract. As required by Section 10.39.2 of the Los Angeles Administrative Code, evaluations will be based on several criteria, including the quality of the work product or service performed, the timeliness of performance, financial issues, and the expertise of personnel that the Contractor assigns to the contract. Any Contractor who receives a "Marginal" or "Unsatisfactory" rating will be provided with a copy of the final City evaluation and allowed fourteen (14) calendar days to respond. The City will use the final City evaluation and any response from the Contractor to evaluate proposals and to conduct reference checks when awarding other personal services contracts.

   **Instructions:** No submission is required at this time.

15. **Local Business Preference Program (If Applicable)**
   This program is subject to the policies and requirements established by the City Council and the City of Los Angeles Mayor's Office, Ordinance No. 181910, Article 21, Sections 10.47, et seq. of the Los Angeles Administrative Code. The City is committed to maximizing
opportunities for local businesses, as well as encouraging local businesses to locate and operate in Los Angeles County (County). It is the policy of the City to prevent unemployment, encourage an increase in local jobs, and create high road economic development. The Local Business Preference Program (LBPP) aims to benefit the City by increasing local jobs and expenditures within the private sector. The LBPP is set forth herein. Bidders should be fully informed of this program. (Exhibit E.19).

Instructions: No submission is required at this time.

16. **Iran Contracting Act of 2010**
In accordance with California Public Contract Code Sections 2200-2208, all bidders submitting proposals for, entering into, or renewing contracts with the City of Los Angeles for goods and services estimated at $1,000,000 or more are required to complete, sign, and submit the “Iran Contracting Act of 2010 Compliance Affidavit” (Exhibit E.20).

Instructions: No submission is required at this time.

17. **First Source Hiring Ordinance and the Rules and Regulations Implementing the First Source Hiring Ordinance**
Unless approved for an exemption, Contractors under contracts primarily for the furnishing of services to or for the City, the value of which exceeds $25,000 with a term of at least three (3) months, and certain recipients of City Loans or Grants, shall comply with the provisions of Los Angeles Administrative Code Sections 10.44 et seq., First Source Hiring Ordinance (FSHO). Proposers shall refer to the First Source Hiring Ordinance (Exhibit E.21) and Rules and Regulations (Exhibit E.21a) for further information regarding the requirements of the FSHO.

All Proposers shall complete and upload the First Source Hiring Ordinance Affidavit (one (1) page) available on the City of Los Angeles’ Regional Alliance Marketplace for Procurement (RAMP) at [www.RAMPLA.org](http://www.RAMPLA.org) prior to award of a City contract. The First Source Hiring Ordinance Affidavit shall be valid for a period of twelve (12) months from the date it is first uploaded onto the City’s RAMP.

Proposers seeking additional information regarding the requirements of the FSHO may visit the Bureau of Contract Administration’s website at [http://bca.lacity.org](http://bca.lacity.org).

Instructions: All Proposers shall complete and upload the First Source Hiring Ordinance Affidavit available on the City of Los Angeles’ Regional Alliance Marketplace for Procurement (RAMP) residing at [www.RAMPLA.org](http://www.RAMPLA.org) prior to submission of the submitted proposal. Additionally, submit a copy of the uploaded and signed FSHO document with the submitted proposal.

18. **COVID-19 Vaccination Requirement (Ordinance 187134)**
Effective October 20, 2021, any new contract executed by the City shall include a clause requiring employees of the contractor and/or persons working on behalf who interact with City employees, are assigned to work on City property for the provision of services, and/or come into contact with the public during the course of work on behalf of the City to be fully vaccinated (Exhibit E.22).

Instructions: No submission is required at this time.
19. **Contractors’ Use of Criminal History for Consideration of Employment Applications Ordinance**

Any contract awarded pursuant to this RFQ will be subject to the Contractors’ Use of Criminal History for Consideration of Employment Applications Ordinance, Section 10.48 of the Los Angeles Administrative Code (Exhibit E.23). The Ordinance provides, among other things, that contractors/subcontractors with at least 10 employees are prohibited from seeking a job applicant's criminal history information until after the job offer is made; must post Contractors’ Use of Criminal History for Consideration of Employment Applications Ordinance information in conspicuous places at worksites; and cannot withdraw a job offer based on an applicant’s criminal history unless a link has effectively been made between the applicant’s criminal history and the duties of the job position.

Bidders/Proposers seeking additional information regarding the requirements of the Contractors’ Use of Criminal History for Consideration of Employment Applications Ordinance may visit the Bureau of Contract Administration’s website at bca.lacity.org.

**Instructions:** No submission is required at this time.

20. **IRS Federal Employer Identification Number**

The Internal Revenue Service (IRS) requires the Library to report all payments to an independent consultant or business whenever payments exceed six-hundred dollars ($600.00) annually. The Contractor is required to furnish the Library with his or her social security number or Federal Employer Identification Number for the sole purpose stated in this paragraph.

**Instructions:** No submission is required at this time.

**E. PROPOSAL SUBMISSION AND REQUIREMENTS**

Proposals shall be based only on the material contained in the RFQ, Mandatory Pre-Proposal Conference responses, amendments, addenda, and other materials published by the LAPL relating to the RFQ. Proposers shall disregard any previous draft materials and oral representations that may have been obtained by the proposer. Proposals shall be submitted in accordance with the requirements of this RFQ, including any addenda.

1. **Mandatory Pre-Proposal Conference**

A Mandatory Pre-Proposal Conference will be conducted to provide an overview of the RFQ. To obtain the greatest benefit of the meeting, Proposers are strongly encouraged to attend with their direct supervisory personnel/critical project team members (in lieu of business development or sales personnel).

Participation in the Mandatory Pre-Proposal Conference will be accomplished by Zoom. Questions may be submitted prior to the conference to Deirdre Gomez at dgomez@lapl.org and answers will be posted. Any questions related to the RFQ received prior to the Mandatory Pre-Proposal Conference will be addressed during the conference. They will later be posted online on the City’s website www.RAMPLA.org. Additional questions received after the conference must be submitted 14 days prior to the due date of the proposal submission, as listed on www.RAMPLA.org, by 5:00 p.m. to dgomez@lapl.org and will be posted on www.RAMPLA.org.
The Mandatory Pre-Proposal Conference will be held as follows:

Topic: RFQ 44-028 Mental Health Services and/or Social Services

When: Wednesday, April 6, 2022 at 10:00 a.m. (PST)

Google Form RSVP: https://forms.gle/MeQ2WzhSiuuK9JcA8

Please RSVP by Monday, April 4, 2022 by 5:00 p.m. (PST) and fill out the Google form, providing the name of attendee, position, company, address, phone number, and email address.

Register on Zoom in advance for this meeting:
https://lapl.zoom.us/meeting/register/tZ0tfuCoqTkpcGtaa4XhX2UJ_mn_d_UgtWfGk

After registering, you will receive a confirmation email containing information about joining the Zoom Meeting

2. Submission Requirements
Proposals in response to this Request for Qualifications (RFQ) must be submitted via email to laplbidsubmissions@lapl.org with any passwords provided for password protected documents.

The email subject of the RFQ response should be as follows: RFQ 44-028 To Provide Mental Health Services and/or Social Services “proposer’s company name” Failure to submit the proposal by the deadline will result in disqualification. All documents must be in Portable Document Format (PDF) with optical character recognition (OCR) enabled. Specifications of the documents to be submitted are outlined in Section C (“Contents of the Submitted Proposal”) of this RFQ.

Persons or firms interested in responding to this RFQ will submit a proposal in accordance with the format provided below. Failure to meet this requirement may be cause for rejection of the proposal as non-responsive. The proposal must cover all of the RFQ specifications. Proposals should not include unnecessary promotional materials and should be as succinct as possible. The proposer should list only those references that would substantiate his or her experience as it relates to Sections B, C, and F of this RFQ. LAPL accepts no responsibility for the cost of preparing any proposal.

The LAPL will only evaluate submitted proposals with the appropriate signatures. Please note, signatures sent by email shall be deemed original signatures as designated by the City (See Attachment C, Electronic Signature Policy [03/20]).

The LAPL reserves the right to extend the submission date. Any changes on the submission date will be posted on http://www.RAMPLA.org.

Proposers must submit proposals via email through the Proposer Google Drive.

The following are requirements: Proposers must follow the respective submission method selected for their proposal to be deemed responsive:
2.1 **Proposal Submission Requirements**  
The Google Drive submission must include the Proposal and all relevant attachments and exhibits in **PDF format** as described above.

Bidder instructions to send their RFQ bid:

a. RFQ bidders must send their Proposal using their own Google Drive.

b. On the Proposer's Google Drive, create a new folder and name it "RFQ 44-028 to Provide Mental Health Services and/or Social Services Proposal - <Vendor's Name>.

c. Place the Proposal to the RFQ and all the required documents into this shared folder, "RFQ 44-028 to Provide Mental Health Services and/or Social Services Proposal - <Vendor's Name>" and share it with the following: laplbidsubmissions@lapl.org

d. When a shared Proposal is received by LAPL and the Proposal has been downloaded from the shared folder laplbidsubmissions@lapl.org, LAPL will reply with a returned email confirming receipt of RFQ.

e. Proposers shall include reference to "RFQ 44-028 to Provide Mental Health Services and/or Social Services - <Vendor's Name>" in the subject line of their email and adhere to the following additional requirements:

   i. Proposers should submit the Proposal package in a single Google Drive submission.

   ii. Proposals submitted via Google Drive must be sent from one email address, which must be consistent with an email address provided by the Proposer in reference to Section C.1 ("Cover Letter and Executive Summary"). The LAPL reserves the right to seek clarification or reject the Proposal as non-responsive if the LAPL is unable to determine what documents constitute the complete Proposal.

   iii. Attachments must not be compressed, must not contain a virus or malware, must not be corrupted and must be able to be opened. Proposers submitting Proposals via Google Drive are solely responsible for ensuring that any submissions are not corrupted. The LAPL may reject Proposals that are compressed, cannot be opened, or that contain viruses, malware, or corrupted attachments.

f. The Proposer bears all risk associated with delivering its Proposal via Google Drive, including but not limited to delays in transmission between the Proposer's computer and the City of Los Angeles email system.

g. Proposers who submit Proposals via the Proposer's own Google Drive Requirements will be sent a “Notice of Receipt of Response” email within the next business day it was submitted to confirm the receipt of the electronic copy of the
response according to the timestamp of the email as received by laplbidsubmissions@lapl.org.

h. While the LAPL may allow for a Google Drive submission of Proposals, the Proposer acknowledges that email transmissions are inherently unreliable. The Proposer is solely responsible for ensuring that its completed Google Drive Submission of its Proposal has been received before the deadline.

It is the responsibility of all Proposers to check the www.RAMPLA.org website for any RFQ revisions or answers to questions prior to submitting a Proposal in order to ensure their Proposal is complete and responsive.

Proposers are encouraged to submit proposals prior to the due date and time. Proposals received after the due date and time will not be accepted.

The Los Angeles Public Library reserves the right to extend the submission due date. Any changes to the submission due date will be posted as an addendum to this RFQ at www.RAMPLA.org.

3. Responsibility for Timely Submission of Proposal
Proposers are solely responsible for ensuring that the LAPL receives a complete Proposal, including all attachments, before the deadline.

4. Withdrawal by Proposer
A Proposer may withdraw its proposal provided that the request is in writing, signed by an authorized representative, and is received by the LAPL prior to the proposal deadline date. After proposals have been opened, the proposals shall be subject to acceptance by the City for a period of ninety (90) days. Except as previously stated, no Proposer may withdraw its proposal, except with the written consent of the LAPL. At the sole discretion of the LAPL, a Proposer cannot withdraw their proposal due to errors in their proposals.

5. The City’s Rights of Rejection and Withdrawal of RFQ
The LAPL reserves the right to at any time reject any and all proposals and to withdraw this RFQ.

6. Proposal Format
Proposals shall be based only on the material contained in this RFQ, responses based on questions from the Mandatory Pre-Proposal Conference, amendments, addenda, and other material published by the LAPL relating to this RFQ.

Proposers shall disregard any previous draft materials and oral representations which may have been obtained by the Proposer. Proposals shall be submitted in accordance with the requirements of this RFQ, including any addenda.

F. EVALUATION AND SELECTION PROCESS

1. Proposal Responsiveness
To be considered responsive to this solicitation, Proposers must submit completed responses to all items requested in this RFQ, including completed responses to the City’s mandatory City contract compliance documents. Proposers are encouraged to utilize and submit the Proposer Checklist provided in Section H of this RFQ. Failure to include
satisfactory responses to each proposal item may result in the rejection of such proposals as non-responsive.

2. **Proposal Evaluation**
A panel of City staff and subject-matter experts will evaluate the proposals as described in this RFQ. Proposals deemed non-responsive will be disqualified and will not be evaluated. The review panel may request additional information to clarify a submitted proposal. The LAPL also reserves the right to waive any informality in a proposal when to do so would be to the advantage of the City and its taxpayers.

The review criteria will include: proposal quality and responsiveness to the criteria identified in this RFQ; experience and capabilities of assigned staff; Proposer experience and resources; compliance with City policies; and fees and expenses. The LAPL reserves the sole right to judge the contents of all proposals. Proposals, which at the discretion of the LAPL are incomplete and/or do not follow content and format guidelines, may be disqualified without further consideration.

To further assess the strengths and capabilities of a Proposer, the LAPL, at its sole discretion, may choose to conduct interviews and request oral presentations to provide additional information regarding qualifications. Such interviews may be reviewed and included as part of the proposal evaluation process.

Proposers bear the responsibility to ensure that the RFQ responses provide adequate and appropriate information and documentation for the LAPL to evaluate the responses relative to Proposer capabilities, strength of individuals performing project tasks, and proposed fees and expenses. Lack of adequate information and documentation may result in the proposal failing the evaluation criteria and being disqualified.

3. **Evaluation Criteria**
A selection committee composed of LAPL and other appropriate personnel will evaluate each proposal and the following criteria will be used in evaluating proposals and selecting the successful proposers.

<table>
<thead>
<tr>
<th>Evaluation Criteria</th>
<th>Meets RFQ Requirements</th>
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<tbody>
<tr>
<td>Qualifications and Experience</td>
<td>Pass / Fail</td>
</tr>
<tr>
<td>Proposed Fees</td>
<td>Pass / Fail</td>
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<tr>
<td>References</td>
<td>Pass / Fail</td>
</tr>
<tr>
<td><strong>Recommendation</strong></td>
<td>Pass / Fail</td>
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</tbody>
</table>

4. **Appeal Process**
The LAPL will notify all Proposers of the recommendations of the evaluation panel. Any protest to a proposal award(s) must be submitted in writing to the RFQ Administrator at the address shown below by certified mail or personal delivery within seven (7) calendar days of the mailing date of the notice of the contract award recommendation. Proposers may appeal procedural issues only.
The procedure and time limits set forth in this section are mandatory and are the Proposers’ sole and exclusive remedy in the event of a protest. Failure by a party originating a protest to comply with these procedures shall constitute a waiver of any right to further pursue the protest, including filing a Government Code claim or legal proceedings. At a minimum, any written protest document must include the following:

- Name, address, and telephone number of the protesting party.
- Name and number of this RFQ.
- Detailed statement of the legal and factual grounds of the protest, including copies of all relevant documents; and, reference to the specific portion of the documents that form the basis of the protest.
- Request for a ruling from LAPL.
- Statement as to the form of relief requested.

Protest and attached documentation must be sent to the following address:

Madeleine M. Rackley, Business Manager
Los Angeles Public Library
630 West Fifth Street
Los Angeles, CA 90071

The LAPL may hold a hearing within five (5) working days after receiving the protest, unless waived by the Proposer. The City Librarian, or designee, shall make a final determination with respect to the protest and shall award or reject the contract accordingly. The decision of the City Librarian, or designee, shall be final.

G. GENERAL CONDITIONS

1. **Acceptance and Disposition of Proposals**
   The LAPL reserves the right to reject all proposals. Failure of the Proposer to submit the above-required documents with their proposal may render the proposal non-responsive and result in its rejection.

   It is the intent of the LAPL to award a contract or contracts in a form approved by the City Attorney. The RFQ and the Proposer’s proposal, or any part thereof, may be incorporated into and made part of the contract. The LAPL reserves the right to further negotiate the terms and conditions of the contract. The LAPL reserves the right to withdraw this RFQ, to reject any proposal for non-compliance with RFQ provisions, or not to award a contract at any time due to unforeseen circumstances or if it is determined to be in the best interest of LAPL.

2. **Public Record Act**
   All proposals submitted in response to this RFQ shall become the property of the LAPL and will be a matter of public record, subject to the State of California Public Records Act (California Code Sections 6250 et seq.), Proposers must identify in writing all copyrighted material, trade secrets, or other proprietary information that the Proposers claim are exempt from disclosure under the California Public Records Act (CPRA). Any Proposer claiming such exemption must identify the specific provision of the California Public Records Act that
provides an exemption from disclosure for each item that the Proposer claims is not subject to disclosure under the California Public Records Act. Please note that the wholesale use of headers/footers bearing designations such as "confidential," "proprietary," or "trade secret" on all or nearly all of a proposal is not acceptable and may be deemed by the LAPL as a waiver of any exemption claim. The identification of exempt information must be more specific.

In addition to the requested emailed copy noted in Section E.2.1 ("Proposal Submission Requirements"), all Proposers must supply one (1) complete duplicate copy of its proposal with those specific items claimed as exempt clearly marked (redacted). This copy must identify what specific information (if any) in their proposal that they claim, in good faith, is exempt from disclosure under the CPRA.

Any Proposer claiming such exemption must also state in the proposal the following: "The Proposer agrees to indemnify the City and its officers, employees, and agents and hold them harmless from any claim or liability and will defend any action brought against the City for its refusal to disclose copyrighted material, trade secrets, or other proprietary information to any person making a request therefor."

3. **RFQ Revisions**
   Any revision, amendment and addendum made to this RFQ will be posted at [www.RAMPLA.org](http://www.RAMPLA.org).

4. **Transfers, Joint Ventures and Use of Subcontractors**
   Proposer shall not, without written consent of LAPL assign, hypothecate, or mortgage any terms in a contract with the City or sublease or license any portion of the work. Any attempted assignment, hypothecation, mortgage, sublease, or license without consent of LAPL shall render a contract null and void. Each and all conditions herein contained to be performed by Proposer shall be binding on any consented transferee thereof.

5. **Information Requested and Not Furnished**
   The information requested and the manner of submission are essential to permit prompt evaluation of all proposals. Accordingly, the LAPL reserves the right to declare as non-responsive and reject any proposals in which information is requested and is not furnished or when a direct or complete answer is not provided.

6. **Alternatives**
   Proposers shall not change any wording in the RFQ or associated documents. Any explanation or alternatives offered shall be submitted in a letter attached to the front of the proposal’s documents. Alternatives that do not substantially meet the LAPL’s requirements cannot be considered. Proposals offered subject to conditions and/or limitations may be rejected as non-responsive.

7. **Proposal Errors**
   Proposer is liable for all errors or omissions incurred by Proposer in preparing the proposal. Proposers will not be allowed to alter proposal documents after the due date for submission.

   The LAPL reserves the right to make corrections or amendments due to errors identified in the proposal by the LAPL or the Proposer. This type of correction or amendment will only be allowed for errors and typing or transposition. All changes must be coordinated in writing.
with authorization by and made by the RFQ Contract Administrator identified in section G.11 of this RFQ.

8. **Interpretation and Clarifications**
The LAPL will consider prospective recommendations or suggestions regarding any requirements before the Mandatory Pre-Proposal Conference. All recommendations or suggestions must be in writing and submitted to the RFQ Contract Administrator identified in Section G.11 of this RFQ. The LAPL reserves the right to modify requirements on any RFQ if it is in the best interest of the LAPL.

9. **Cost of Proposal Preparation**
The LAPL is not responsible for any costs incurred by the proposer for preparing and submitting proposals in response to this RFQ.

10. **Americans with Disabilities Act**
As covered under Title II of the Americans with Disabilities Act, the City of Los Angeles does not discriminate on the basis of disability and, upon request, will provide reasonable accommodation to ensure equal access to its proposal, programs, services and activities. If an individual with a disability requires accommodations to attend a Mandatory Pre-Proposal Conference or proposal opening, please contact the RFQ Contract Administrator at least five (5) working days prior to the scheduled event.

11. **Contact for Information**
For answers to questions relating to the content of this RFQ, the Proposers must submit questions 14 days prior to the due date of the proposal submission, as listed on www.RAMPLA.org, by 5:00 p.m. via email to:

   Deirdre Gomez  
   Los Angeles Public Library  
   630 West Fifth Street  
   Los Angeles, CA 90071  
   Email: dgomez@lapl.org

LAPL shall be the sole judge of whether a response is required for any question. All questions submitted in writing by a Proposer and answers provided by LAPL will be posted on www.RAMPLA.org as an Amendment to the RFQ. Any oral communication between a Proposer and a City employee is not binding on LAPL or the City of Los Angeles.

12. **Standard Provisions for City Contracts**
All contracts entered into as a result of this RFQ are subject to the Standard Provisions for City Contracts (Rev. 10/21 [v.4]) which is included in this RFQ as Attachment A.
H. PROPOSER CHECKLIST

The proposal package should contain the following items.

---THIS CHECKLIST / TABLE OF CONTENTS MUST BE INCLUDED WITH YOUR SUBMISSION---

<table>
<thead>
<tr>
<th>SECTION</th>
<th>FORM/DOCUMENT DESCRIPTION</th>
<th>INITIALS</th>
<th>BID PAGE NO</th>
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<tbody>
<tr>
<td>RFQ C.1</td>
<td>*Cover Letter and Executive Summary</td>
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<tr>
<td>RFQ C.2</td>
<td>*Proposer Qualifications and Experience</td>
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<tr>
<td>RFQ C.3</td>
<td>*Proposed Fee and Expenses</td>
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<tr>
<td>Attachment D</td>
<td>*References / Letters of Recommendation</td>
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<tr>
<td>RFQ C.4.a&amp;b</td>
<td>*Key Personnel</td>
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<tr>
<td>RFQ C.6</td>
<td>*Authorized Signatures</td>
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<tr>
<td>Exhibit E.1</td>
<td>*Declaration of Non-Collusion</td>
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<td>Exhibit E.3</td>
<td>*CRO Questionnaire</td>
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<td>Exhibit E.4</td>
<td>*CRO Pledge of Compliance</td>
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<td>Exhibit E.6</td>
<td>LWO Employee Information</td>
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<td>Exhibit E.7</td>
<td>LWO Subcontractor Declaration of Compliance</td>
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<td>Exhibit E.8</td>
<td>LWO Subcontractor Information Form</td>
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<td>Exhibit E.9</td>
<td>LWO Non-Coverage Exemption Application</td>
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<td>Exhibit E.9a</td>
<td>LWO 501(C)(3) Non-Profit Exemption Application</td>
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<td>Exhibit E.9b</td>
<td>Small Business Exemption Application (English)</td>
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<td>Exhibit E.9c</td>
<td>Small Business Exemption Application (Spanish)</td>
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<td>Exhibit E.10</td>
<td>Service Contractor Worker Retention Ordinance (SCWRO)</td>
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<td>Exhibit E.11</td>
<td>SCWRO Application for Non-Coverage or Exemption</td>
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<td>Exhibit E.12a</td>
<td>Certification of Compliance with Child Support Obligations</td>
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<td>Exhibit E.13</td>
<td>City Contracts Held Within the Past Ten Years</td>
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<td>Exhibit E.14</td>
<td>City of Los Angeles Residence Information</td>
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<td>Exhibit E.16a</td>
<td>*Bidder Certification CEC Form 50 (Rev 9/19)</td>
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<td>Exhibit E.16b</td>
<td>*Bidder Certification CEC Form 55 (Rev 9/19)</td>
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<tr>
<td>Exhibit E.17</td>
<td>--Insurance Requirements</td>
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<td>RFQ D.3</td>
<td>^Equal Benefits Ordinance</td>
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<td>RFQ D.5</td>
<td>^Non-Discrimination/Equal Employment/</td>
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<td>RFQ D.6</td>
<td>Affirmative Action Plan</td>
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<td>Exhibit E.24</td>
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<td>RFQ D.17</td>
<td>Exhibit E.21</td>
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<tr>
<td>RFQ D.20</td>
<td>--IRS Federal Employer Identification Number</td>
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Exhibits E.2, E.5, E.19, E.20, E.22 and E.23 are included in the Table of Contents for informational purposes. No submission at this time is required.

**KEY:**

* Complete and submit with proposal in response to this RFQ.

^ All bidders/proposers must complete and upload the forms marked with an (^) through the City of Los Angeles Regional Alliance Marketplace for Procurement (BAVN) at www.RAMPLA.org prior to the deadline for submission and submit a copy with the proposal in response to this RFQ.

♦ No submission is required unless an exemption will be requested.

-- No submission is required at this time. Item will be required of the selected contractor should a contract be awarded.
CITY OF LOS ANGELES
LOS ANGELES PUBLIC LIBRARY

REQUEST FOR QUALIFICATIONS
RFQ NO. 44-028 (Repost)

TO PROVIDE
MENTAL HEALTH SERVICES
AND/OR
SOCIAL SERVICES

REPOST

On October 13, 2022, the Board of Library Commissioners authorized staff to repost the Request for Qualifications for Mental Health Services and/or Social Services (RFQ), previously approved by the Board on January 27, 2022, and include a rolling submission due date of December 6, 2022, to find additional qualified entities to provide mental health services and or social services to assist Library patrons.

The last day to submit a proposal is: DECEMBER 6, 2022 (Tuesday)
11:59 PM
Proposals shall be submitted in a single PDF file and emailed to: laplbidsubmissions@lapl.org

Pre-Proposal Conference: There will be no Pre-Proposal Conference

Proposers to the RFQ are not required to wait until the due date to submit a proposal. As proposals are submitted, Library staff will review and evaluate and submit proposals that are found responsive to the instructions found in the RFQ to the Board for consideration to award a contract.

CITY OF LOS ANGELES
LOS ANGELES PUBLIC LIBRARY
630 W 5th Street
Los Angeles, CA 90071

Web: https://www.lapl.org/
CITY OF LOS ANGELES
LOS ANGELES PUBLIC LIBRARY
REQUEST FOR QUALIFICATIONS (RFQ)

TO PROVIDE MENTAL HEALTH SERVICES AND/OR SOCIAL SERVICES

DATE RFQ ISSUED: FEBRUARY 18, 2022 (Original Release)
DATE RFQ REPOSTED: OCTOBER 14, 2022

TITLE: RFQ No. 44-028 (Repost)
To Provide Mental Health Services and Social Services

DESCRIPTION: THE LOS ANGELES PUBLIC LIBRARY (LAPL) IS SEEKING multiple entities to provide professional mental health services and/or social services at the Central Library and the branch library facilities on an as-needed basis.

The LAPL is committed to providing an inclusive and robust outreach process for disadvantaged, marginalized and local businesses and individuals. Our goal is to create a diverse pool of candidates to provide services and support to the LAPL and our patrons. We welcome and encourage Request for Qualifications submissions from a wide range of participants.

ELIGIBILITY TO APPLY: A minimum of three years paid experience in working directly with people experiencing mental health issues, substance abuse issues, housing insecurity; linking patrons with the services they need; and/or helping patrons address the causes and consequences of their mental health issues, substance abuse issues, or housing insecurity.

WEBSITE ADDRESS: www.RAMPLA.org – For more information about RAMP, see our FAQs at https://bit.ly/RAMPfaqs

Proposers must register on this website before they can access the Request for Qualifications (RFQ) and updates. PLEASE NOTE: PROPOSERS MUST BOOKMARK THE OPPORTUNITY ON RAMP (IN THE UPPER LEFT CORNER OF THE OPPORTUNITY) TO RECEIVE UPDATES OF ADDENDA AND QUESTION & ANSWER POSTINGS.

TERM: Five (5) years
KEY DATES AND SUBMISSION:

Mandatory Pre-Proposal Conference: THERE IS NO PRE-PROPOSAL CONFERENCE FOR THIS RFQ REPOST

Proposal Due: Wednesday, December 6, 2022 at 11:59 p.m.

Proposers to the RFQ are not required to wait until the due date to submit a proposal. As proposals are submitted, Library staff will review and evaluate and submit proposals that are found responsive to the instructions found in the RFQ to the Board for consideration to award a contract.

Submission Email Address: laplbidsubmissions@lapl.org

RFQ Administrator: Deirdre Gomez
Email: dgomez@lapl.org
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ATTACHMENTS

A. Standard Provisions for City Contracts (Rev. 9/22 [v.1])
B. Sample Contract to Provide Mental Health Services and/or Social Services
C. Electronic Signature Policy (03/20)
D. Proposer Checklist of Services Provided and Location Availability
E. List of Library Locations

EXHIBITS

(All Exhibits will be found on www.rampla.org)

E.1 Declaration of Non-Collusion Affidavit (must be notarized)
E.2a Contractor Responsibility Ordinance (CRO) Questionnaire
E.2b CRO Pledge of Compliance
E.3 Certification Regarding Compliance with the Americans with Disabilities Act Form
E.4 Certification of Compliance with Child Support Obligations Form
E.5 City of Los Angeles Contract History Form
E.6 City of Los Angeles Residence Information Form
E.7 Municipal Lobbying Ordinance – Bidder Certification CEC Form 50
E.8 Restrictions on Campaign Contributions and Fundraising in City Ethics – Prohibited Contributors – Bidders CEC Form 55
E.9 Iran Contracting Act of 2010 Affidavit
E.10 Equal Benefits Ordinance (EBO) / First Source Hiring Ordinance (FSHO) Sample Affidavit – On-Line Submission
E.11 Disclosure Ordinances Sample Affidavit – On-Line Submission
E.12 Business Inclusion Program (BIP) Walkthrough Manual (WAIVED, NOT APPLICABLE FOR THIS RFP)
E.13a Local Business Preference Program (LBPP)
E.13b LBPP Certification Information
E.14a Living Wage Ordinance (LWO) Employee Information Form (Form LW-6)
E.14b LWO Subcontractor Information Form (Form LW-18)
E.14c LWO Exemption Application (Form LW-10)
E.14d LWO Small Business Exemption Application (Form LW-26)
E.14e LWO 501(c)(3) Non-Profit Exemption Application (Form OCC/LW-28)
E.14f LWO Non-Coverage Determination Application (Form OCC/LW-29)
E.15 Insurance Requirements and Instructions (Information only at this time – Not required for submission of proposal)
A. PURPOSE OF REQUEST FOR QUALIFICATIONS

1. Introduction
The Los Angeles Public Library (LAPL) is issuing this Request for Qualifications (RFQ) to establish a list of qualified individuals or entities to provide mental health services and/or social services on an as-needed and as-requested basis. The services will be provided during open library hours at the Central Library or 72 branch libraries located throughout the City of Los Angeles (See Attachment E for list of library locations).

LAPL has embarked on a mission to reimagine security and safety at the Central Library and the 72 branch libraries and to provide outreach to the City’s most vulnerable residents through the use of alternatives to traditional law enforcement. Contracts resulting from this RFQ will be an integral part of fulfilling that mission.

2. About the Library
Libraries are vibrant community centers with programs that turn young children into life-long readers, inspire teens to set career goals, and help adults enrich their lives. Annually, over 15 million people visit our libraries and participate in over 2,000 programs, borrowing over 15 million items from the collections of print, downloadable books, music, films and other items. Annual visits to our website exceeds 22 million.

Through its Central Library, the 72 branch libraries and website (www.lapl.org), LAPL provides free and easy access to information, ideas, books and technology that enrich, empower and connect every individual in our city’s diverse communities.

3. Program Overview
Previously, LAPL established the Safety and Security Project to gather LAPL staff input and provide recommendations on what a safer and more welcoming library would look like. One of the reoccurring concerns was the need for alternatives to traditional law enforcement, specifically the need to assist troubled residents and connect them to the appropriate resources.

In Fiscal Year 2020-21, LAPL created the Library Experience Office (LibEx) to oversee LAPL safety and security. One aspect of this is the development and implementation of alternatives to traditional law enforcement, including:

Social Workers
The library is in the process of hiring Social Workers to engage with patrons who are in need of services such as housing, mental health, primary care, and substance abuse. The Social Workers will provide referrals to community service groups and available social programs; collaborate with local community groups, contracted agencies and other municipal agencies to identify and secure resources; and to promote awareness of available resources to library patrons.

Library Ambassadors
The library is in the process of establishing positions and hiring staff to act as Library Ambassadors to provide a more welcoming and safer library experience for patrons. The Library Ambassadors will greet patrons; answer basic questions about the library; engage patrons; de-escalate potential problems; encourage safe behavior; assist with programs and outreach efforts; and develop long-term solutions to address and prevent serious incidents.
Staff Training
The library is currently developing and identifying training programs to develop library staff in areas such as enhanced customer service, de-escalation, identifying social service needs and the availability of community-based programs for library patrons.

Social Service Outreach Contracts
This RFQ will allow experienced entities to provide mental health services and social services at the Central Library and 72 branch libraries; to promote awareness of available resources, provide training to LAPL staff; and identify social services needs and services available to those in need.

It should be noted that LAPL will continue to use the services of the Los Angeles Police Department (LAPD) to respond to emergencies and provide support during evacuations. This also includes the use of LAPD Security Officers and contract security guards for physical security needs, such as: ensuring all doors, windows and badge readers function properly, opening and closing buildings, provide fire-watches for branch libraries when fire or security systems are non-operational, and provide security for events and filming on library property.

NOTICE

On October 13, 2022, the Board of Library Commissioners authorized staff to repost the Request for Qualifications for Mental Health Services and/or Social Services (RFQ), previously approved by the Board on January 27, 2022, and include a rolling submission due date of December 6, 2022, to find additional qualified entities to provide mental health services and or social services to assist Library patrons.

Proposers to the RFQ are not required to wait until the due date to submit a proposal. As proposals are submitted, Library staff will review and evaluate and submit proposals that are found responsive to the instructions found in the RFQ to the Board for consideration to award a contract.
B. SERVICES REQUIRED BY LIBRARY

Proposers selected by this RFQ to become Contractors must be able to provide mental health services and/or social services to meet the needs of patrons and LAPL. Proposers must have a minimum of three years paid experience in working directly with people experiencing mental health issues, substance abuse issues, housing insecurity; linking patrons with the services they need; and/or helping patrons address the causes and consequences of their mental health issues, substance abuse issues, or housing insecurity.

The following are services that the LAPL desires. Proposers are NOT required to provide all of the following services:

1. **Prevent Disruptive Incidents by Patrons**
   a. Intervene with agitated patrons to prevent aggressive and assaultive incidents.
   b. Intervene with patrons to eliminate or reduce disruptive behaviors (e.g., inappropriate sexual behavior, indecent exposure, etc.).
   c. Intervene to end disruptive incidents using de-escalation techniques or other similar skills.
   d. Work with library staff and security staff to develop and implement a unified strategy for dealing with people in crises and disruptive situations.

2. **Connect Patrons to Needed Services**
   a. Identify patrons in need of services (e.g., housing, medical, mental health, etc.) and link them to agencies which provide the appropriate services.
   b. Identify patrons in need of benefits (e.g., California Identification Card, MediCal, CalFresh, Section 8 Housing, etc.) and assist in applying for or linking them to another provider who is able to apply for these benefits.

3. **Develop and Present Training and Workshops that Address the Needs of Library Patrons**
   a. Develop and present programs, trainings, and workshops to meet the needs of housing insecure patrons; patrons with mental health issues, drug or alcohol abuse issues, or patrons in crises.

4. **Train Library Staff and Volunteers**
   a. Develop programs to train LAPL staff to work with patrons who are housing insecure, who have mental health or substance abuse problems, who are displaying threatening and/or disruptive behavior or are undergoing a crisis.
   b. Provide training to LAPL staff in various subjects, including but not limited to:
      - De-Escalation Techniques
      - Situational Awareness
      - Conflict Management
      - Stress Inoculation
      - Stress Management
      - Trauma Informed Care
      - Connecting People to Resources
      - Anti-Harassment Training
5. **Provide Support for Library Staff and Volunteers**
   a. Provide immediate short-term therapeutic support to LAPL staff following a violent or traumatic event in the Library and support linkage to ongoing assistance through the Employee Assistance Program (EAP) or the employee's health provider.
   b. Provide additional counseling, as-needed, for LAPL staff who have experienced a traumatic event in the course of their work in the library.

6. **Pilot New LAPL Initiatives**
   a. Develop and conduct LAPL requested initiatives to pilot social workers, patrons with lived experience, or social worker interns working in the library or pilot other innovative approaches to support and assist patrons with housing insecurity or other needs.

7. **Increase Connections to Community Resources**
   a. Develop collaboration with community entities (e.g., Neighborhood Councils, houses of worship, public agencies, non-profit service organizations, etc.) and establish linkages for referring patrons to obtain services (e.g., housing, health, mental health, etc.) through them.
   b. Develop community resource guides for the Central Library and branch libraries that describe the services of local agencies.

8. **Increase the Community Resources Available Through the Library**
   a. Recruit other community agencies and service providers to participate in The Source (an LAPL resource fair tailored to those experiencing homelessness) at the Central Library and branch libraries.
   b. Work with LAPL to increase participation of personal hygiene-related resources (mobile showers, bathrooms and laundry) provided by outside agencies at library facilities or hosted by nearby organizations. Determine if there is a demonstrated need for these services in the Central Library or at a specific branch library.

9. **Participate in Library Events to Enroll Patrons in Services Provided by Contractor**
   a. Participate in programs, such as The Source and Homeless Connect Days (an LAPL resource fair tailored to those experiencing homelessness), to enroll patrons in services which the Contractor provides.

10. **Recommend Other Programs and Services to Implement**
    a. Recommend other programs or services for implementation which are mentioned in this RFQ which the Contractor is able to provide. These will be programs or services not previously conceived by LAPL, but which address one or more issues which patrons bring to the Library setting.

11. **Responsibilities for all Selected Contractors**
    a. All Contractors are expected to:
       - Engage LAPL staff so that the Contractor learns about library culture, builds rapport, learns LAPL staff needs, and offers effective support and consultation.
       - Collaborate with LAPL staff and Security staff to plan and execute a unified strategy for engaging patrons consistent with the services provided by Contractor.
       - Support the efforts of other social service agencies or Contractors working in the same library.
       - Collect and report statistics and data required by LAPL on the Contractor's encounters with patrons and LAPL staff.
       - Ensure that data collected remains confidential and secure.
12. **Work Locations**  
a. All Contractors will be expected to provide services at the locations as stated in the submitted proposal in response to this RFQ (See Attachment D):

13. **Contractor Selection for Available Work**  
a. All Contractors will be selected for available work projects based on the instructions in Section 6 ("Notice of Available Work") of Attachment B ("Sample Contract to Provide Mental Health Services and Social Services").
C. CONTENTS OF THE SUBMITTED PROPOSAL

Qualified entities interested in providing the services described in Section B ("Services Required by Library") of this RFQ are requested to submit the following:

1. **Cover Letter and Executive Summary**
   Each proposal should be accompanied by a cover letter and an executive summary not exceeding three pages combined which summarizes key points of the proposal and must include the title, address and telephone, email and contact information of the person or persons who will be authorized to represent the organization regarding all matters related to the RFQ and any subsequent contract(s) awarded. This letter must be signed by the person or persons authorized to bind the Proposer to all commitments made in the submitted proposal.

2. **Proposer Qualifications and Experience**
   A minimum of three years paid experience in working directly with people experiencing mental health issues, substance abuse issues, housing insecurity; linking patrons with the services they need; and/or helping patrons address the causes and consequences of their mental health issues, substance abuse issues, or housing insecurity. This part of the proposal shall include the Proposer’s statement of qualifications, experience and any additional information to demonstrate proficiency in the following areas of expertise.

3. **Proposed Fees**
   Proposers must include a list of fees to meet the requirements in Section B ("Services Required by Library") of this RFQ. The fees must be stated as hourly, project-based, or a combination thereof.

   If additional non-salary expenses are required to perform the services described herein, provide a list of such anticipated costs or types of costs (e.g. mileage, supplies).

4. **References**
   a. Proposers must include five references for the applicable capabilities, qualifications, and relevant experience cited in Section B ("Services Requested by Library") and Section C.2 ("Proposer Qualifications and Experience"). For each reference, please list the name, position/title, organization name, jurisdiction, address, phone number and email address. For each reference, describe the nature of the project and the length of the engagement.

   b. A list and detailed description of at least five successful programs within the last two years is to be provided that resemble the work described in Section B ("Services Requested by Library") and Section C.2 ("Proposer Qualifications and Experience") and should include letters of recommendation from previous sites where the Proposers delivered mental health services and/or social services. The five successful programs and letters of recommendation may include the five references listed above in Section C.4.a.

   c. Selected Proposers must be willing to go through a background check, which may include fingerprinting and inquiries to applicable licensing agencies.

5. **Key Personnel**
   Provide a list of names, work addresses and work telephone numbers of the key personnel the Proposer will assign to provide the required services as described in this RFQ.
6. **Authorized Signatures**

Proposals must be signed by a duly authorized officer eligible to sign contract documents and authorized to bind the company to all commitments made in the proposal. Consortia, joint ventures, or teams submitting proposals will not be considered responsive unless it is established that all contractual responsibility rests solely with one proposer or one legal entity. The proposal must identify the responsible entity.
D. MANDATORY CITY SUBMITTAL REQUIREMENTS AND COMPLIANCE DOCUMENTS

Failure to complete and include the required compliance documents in the submitted proposals as stated in the instructions for Items 1 through 14 below may result in a submitted proposal being deemed non-responsive to the RFQ.

1. **Declaration of Non-Collusion Affidavit**

   In accordance with Section 10.15(d) of the Los Angeles Administrative Code, each proposal must include an affidavit of the Proposer that such proposal is genuine, and not a sham or collusion, or made in the interest or on behalf of any person, firm, or corporation not herein named; and that the Proposer has not directly or indirectly induced or solicited any other Proposer to submit a sham proposal, or any other person, firm, or corporation to refrain from submitting a proposal, and that the proposer has not sought by collusion to secure for themselves an advantage over any other proposer.

   **Instructions:** Proposers shall complete a signed and notarized “Declaration of Non-Collusion” Affidavit (Exhibit E.1) and include with the submitted proposal. No other form will be accepted.

2. **Contractor Responsibility Ordinance (CRO)**

   Proposers are advised that any contract awarded pursuant to this proposal process shall be subject to the provisions of Los Angeles Administrative Code Section 10.40 et seq., Contractor Responsibility Ordinance (CRO). This requires that a determination be made by the City, via the CRO Questionnaire, that prospective contractors are responsible and capable of fully performing the requested work before a contract is awarded.

   Proposers may refer to PSC-31 ("Contractor Responsibility Ordinance") of Attachment A ("Standard Provisions for City Contracts [Rev. 9/22] [v.1]") of this RFQ for additional information. Proposers may also visit the Bureau of Contract Administration website for additional information, forms and documents: [https://bca.lacity.org/ordinances](https://bca.lacity.org/ordinances)

   **Instructions:** All Proposers shall complete and include both the Contractor Responsibility Ordinance Questionnaire (Exhibit E.2a) and the Pledge of Compliance Form (Exhibit E.2b) with the submitted proposal.

3. **Certification Regarding Compliance with the Americans with Disabilities Act (ADA) Form**

   The City requires that all contractors and subcontractors that perform work for the City shall comply with all requirements of the Americans with Disabilities Act (ADA), a Federal civil rights law designed to ensure equal access, full inclusion and participation for people with disabilities or impairments. In addition, the State of California has its own disability rights law, codes, and regulations.

   Under both Federal and State laws, people with disabilities or impairments are entitled to full and equal access to places of public accommodation, transportation carriers, lodging places, recreation and amusement facilities, and other business establishments where the general public is invited.
Proposers may refer to Section PSC-30 ("Access and Accommodations") of Attachment A ("Standard Provisions for City Contracts [Rev 9/22] [v.1]") of this RFQ for additional information.

Instructions: All Proposers shall complete and include the Certification Regarding Compliance with the Americans with Disabilities Act Form (Exhibit E.3) with the submitted proposal.

4. **Certification of Compliance with Child Support Obligations Form**
   In accordance with Los Angeles Administrative Code Section 10.10 et seq., contractors and subcontractors performing work for the City must comply with all reporting requirements and wage and earning assignment orders and acknowledge the City’s practice of cooperation with the enforcement efforts to collect legally mandated child support.

   Proposers may refer to Section PSC-27 ("Child Support Assignment Orders") of Attachment A ("Standard Provisions for City Contracts [Rev 9/22] [v.1]") of this RFQ for additional information.

   Instructions: All Proposers shall complete and include the Certification of Compliance with Child Support Obligations Form (Exhibit E.4) with the submitted proposal.

5. **City of Los Angeles Contract History Form**
   On July 21, 1998, the Los Angeles City Council passed a resolution requiring that all proposed contractors supply in their proposal a list of all City of Los Angeles contracts held by the Proposer, or any affiliated entity during the preceding ten years. If the Proposer has held no City of Los Angeles contracts during the preceding ten years, this must be stated on the form.

   Instructions: All Proposers shall complete and include the City of Los Angeles Contract History Form (Exhibit E.5) with the submitted proposal.

6. **City of Los Angeles Residence Information Form**
   The Los Angeles City Council, in consideration of the importance of preserving and enhancing the economic base and well-being of the City, encourages businesses to locate or remain within the City of Los Angeles.

   On January 7, 1992, the Los Angeles City Council adopted a motion that requires proposers to state their headquarters address as well as the percentage of their workforce residing in the City of Los Angeles.

   Instructions: All Proposers shall complete and include the City of Los Angeles Residence Information Form (Exhibit E.6) with the submitted proposal.

7. **Municipal Lobbying Ordinance**
   The City’s Municipal Lobbying Ordinance No. 169916 requires certain individuals and entities to register with the City Ethics Commission and requires public disclosure of certain lobbying activities, including money received and spent.
Additionally, for all construction contracts, public leases, or licenses of any value and duration; goods or service contracts with a value greater than $25,000 and a term of at least three months, each bidder or proposer must submit with its bid or proposal a certification, on a form (CEC Form 50) prescribed by the City Ethics Commission, that the bidder acknowledges and agrees to comply with the disclosure requirements and prohibitions established in the Los Angeles Municipal Lobbying Ordinance, if the bidder qualifies as a lobbying entity. A copy of CEC Form 50 may be found at the following website: https://ethics.lacity.org/forms/

Instructions: All Proposers shall complete and include the Bidder Certification CEC Form 50 (Exhibit E.7) with the submitted proposal.

Note: Should Proposer use an electronic signature for Form CEC Form 50, the document must be signed via a software that is accepted by the City and/or the Library (i.e., DocuSign, Adobe) (See Attachment C of this RFQ, "Electronic Signature Policy [03/20]").

8. Restrictions on Campaign Contributions and Fundraising in City Ethics
Los Angeles City Charter Section 470(c)(12) prohibits proposers of contracts projected to be worth $100,000 or more and that require City Council approval from making campaign contributions to any elected City official, candidate for elected City office, or City Committee controlled by an elected City official or candidate. Contributions are prohibited throughout the bid and proposal process and the resulting contract.

Proposers and their principals must register with the City Ethics Commission. To do so, each proposer must submit with its bid a certification, on a form (CEC Form 55) prescribed by the City Ethics Commission. By doing so, the Proposer acknowledges and agrees to comply with the requirements and prohibitions established in the Los Angeles City Charter.

In addition, any subcontractor who is projected to perform at least $100,000 worth of work on the contract is required to adhere to the same requirements. Said subcontractors and their principals must be notified by the proposer of the City Charter requirements and prohibitions and said subcontractors and their principals must be included on Schedule B of CEC Form 55. A copy of CEC Form 55 may be found at the following website: https://ethics.lacity.org/forms/

Proposers may refer to PSC-37 ("Restrictions on Campaign Contributions and Fundraising in City Ethics") of Attachment A ("Standard Provisions for City Contracts [Rev. 9/22] [v.1]") of this RFQ for additional information.

Instructions: All Proposers shall complete and include the Prohibited Contributors – Bidders CEC Form 55 (Exhibit E.8) with the submitted proposal.

Note: Should Proposer use an electronic signature for Form CEC Form 50, the document must be signed via a software that is accepted by the City and/or the Library (i.e., DocuSign, Adobe) (See Attachment C of this RFQ, "Electronic Signature Policy [03/20]").

9. Iran Contracting Act of 2010
In accordance with California Public Contract Code Sections 2200-2208, all bidders submitting proposals for, entering into, or renewing contracts with the City of Los Angeles for goods and services estimated at $1 million or more are required to complete, sign, and submit the "Iran Contracting Act of 2010" Compliance Affidavit (Exhibit E.9).
Proposers may refer to PSC-36 ("Iran Contracting Act") of Attachment A ("Standard Provisions for City Contracts [Rev. 9/22] [v.1]") of this RFQ for additional information. Proposers may also visit the State of California Department of General Services, Office of Policies, Procedures and Legislation (OPPL) website for additional information and forms regarding this matter: www.dgs.ca.gov/pd/Resources/PLegislation.aspx

Instructions: All Proposers shall complete and include the Iran Contracting Act of 2010 Affidavit (Exhibit E.9) with the submitted proposal only if the proposal for goods and/or services is estimated at $1 million or more.

10. **Equal Benefits Ordinance (EBO) / First Source Hiring Ordinance (FSHO) (On-Line Submission)**

**Equal Benefits Ordinance (EBO)**

Proposers are advised that any contract awarded under this RFQ process shall be subject to the applicable provisions of the Los Angeles Administrative Code Section 10.8.2.1, Equal Benefits Ordinance (EBO).

All proposers shall complete and submit an affidavit onto the Regional Alliance Marketplace for Procurement (RAMP) website at www.rampla.org, which shall be valid for a period of three years from the date it is first uploaded. Proposers do not need to submit supporting documentation with their bids or proposals. However, the City may request supporting documentation to verify that the benefits are provided equally as specified on the Equal Benefits Ordinance Affidavit.

Proposers may refer to PSC-26 ("Mandatory Provisions Pertaining to Non-Discrimination in Employment") of Attachment A ("Standard Provisions for City Contracts [Rev. 9/22] [v.1]") of this RFQ for additional information. Proposers may also visit the Bureau of Contract Administration website for additional information, forms and documents: https://bca.lacity.org/ordinances

**First Source Hiring Ordinance (FSHO)**

Proposers are advised that any contract awarded under this RFQ process shall be subject to the applicable provisions of Los Angeles Administrative Code Sections 10.44 et seq., First Source Hiring Ordinance (FSHO).

All proposers shall complete and submit an affidavit onto the Regional Alliance Marketplace for Procurement (RAMP) website at www.rampla.org, which shall be valid for a period of three years from the date it is first uploaded. Proposers do not need to submit supporting documentation with their bids or proposals. However, the City may request supporting documentation to verify that the benefits are provided equally as specified on the First Source Hiring Ordinance Affidavit.

Proposers may refer to PSC-34 ("First Source Hiring Ordinance") of Attachment A ("Standard Provisions for City Contracts [Rev. 09/22] [v.1]") of this RFQ for additional information. Proposers may also visit the Bureau of Contract Administration for additional information, forms and documents: https://bca.lacity.org/ordinances

Instructions:

All Proposers shall complete and upload the combined Equal Benefits Ordinance (EBO / First Source Hiring Ordinance (FSHO) Affidavit available on RAMP prior to submission of
the submitted proposal. Exhibit E.10 is a sample affidavit. The RAMP website may be found at: www.rampla.org

11. **Disclosure Ordinances Affidavit (On-Line Submission)**
All proposers are advised that any contract awarded under this RFQ process shall be subject to the applicable provisions of both the Slavery Disclosure Ordinance (SDO) (Los Angeles Administrative Code Section 10.41) and the Disclosure of Border Wall Contracting Ordinance (DBWCO) (Los Angeles Administrative Code Section 10.50)

Proposers may refer to PSC-33 ("Slavery Disclosure Ordinance") of Attachment A ("Standard Provisions for City Contracts [Rev. 9/22] [v.1]") of this RFQ for additional information. Proposers may also visit the Bureau of Contract Administration for additional information, forms and documents: https://bca.lacity.org/ordinances

Instructions: All Proposers shall complete and upload the Disclosure Ordinance Affidavit available on RAMP prior to submission of the submitted proposal. Exhibit E.11 is a sample affidavit. The RAMP website may be found at: www.rampla.org

12. **Business Inclusion Program (BIP) Requirements (WAIVED, NOT APPLICABLE FOR THIS RFP)**

*Unless otherwise stated in this RFQ or by an addendum to this RFQ, the Business Inclusion Program Mandatory Outreach must be performed by the Proposer through the RAMP website.*

In accordance with Mayor’s Executive Directive No. 14, the Business Inclusion Program (BIP) requires all respondents for a Request for Bids (RFB), Request for Proposals (RFP), and Request for Qualifications (RFQ), to perform subcontractor outreach to all available Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Emerging Business Enterprise (EBE), Disabled Veteran Business Enterprise (DVBE), and all other Business Enterprise (OBE) firms who could perform a portion of the scope of work required in the RFB/RFP/RFQ. Participation by MBEs, WBEs, SBEs, EBEs, DVBEs, and OBEs may be in the form of subcontracting. Proposers may refer to the Business Inclusion Program Walkthrough Manual (Exhibit E.12) of this RFQ for additional information and instructions.

Proposers may refer to PSC-32 ("Business Inclusion Program") of Attachment A ("Standard Provisions for City Contracts [Rev. 9/22] [v.1]") of this RFQ for additional information. Proposers may also visit the Bureau of Contract Administration for additional information, forms and documents: https://bca.lacity.org/BIS-program-description. Information on BIP may be found on the following website: www.rampla.org/s/support.

A Proposer’s failure to attend the Mandatory Pre-Proposal Conference and complete the BIP Outreach Process may result in the proposal being deemed non-responsive to this RFQ.

Instructions: All Proposers shall perform the mandatory online BIP outreach as instructed in Exhibit E-12. The BIP outreach must be performed using RAMP located at www.rampla.org. Upon completion of the BIP outreach, Proposers shall include the BIP Summary Sheet with the submitted proposal.
13. **Local Business Preference Program**

This RFQ is subject to the policies and requirements established by Ordinance No. 187121 and Section 10.25, et seq., of the Los Angeles Administrative Code. The City is committed to maximizing opportunities for local businesses, as well as encouraging local businesses to locate and operate in Los Angeles County (County). The Local Business Preference Program (LBPP) aims to benefit the City by increasing local jobs and expenditures within the private sector. Proposers should be fully informed of this program. To be eligible for participation of this program, Proposers are required to submit an affidavit on the RAMP website: [www.rampla.org](http://www.rampla.org)

Proposers may refer to Exhibit E.13a and Exhibit E.13b of this RFQ for additional information. Proposers may also refer to PSC-35 ("Local Business Preference Ordinance") of Attachment A ("Standard Provisions for City Contracts [Rev. 9/22] [v.1]") of this RFQ for additional information.

**Instructions:** Eligible Proposers for the LBPP shall complete and upload the LBPP affidavit available on RAMP located at [www.rampla.org](http://www.rampla.org) prior to the RFQ submission due date. Additionally, if applying for eligibility in the LBPP, print a copy of the completed LBPP affidavit and include it with the submitted proposal.

14. **Living Wage Ordinance (LWO) and Worker Retention Ordinance (WRO)**

Unless approved for an exemption by the Department of Public Works Bureau of Contract Administration, contractors with contracts primarily for the furnishing of services to or for the City that involve an expenditure or receipt in excess of $25,000 and a contract term of at least three months, lessees and licensees of City property, and certain recipients of City financial assistance, shall comply with the provisions of Los Angeles Administrative Code Sections 10.37 et seq., Living Wage Ordinance (LWO) and 10.36 et seq., Worker Retention Ordinance (WRO).

*It is the responsibility of all Proposers and Contractors to understand their responsibilities and obligations under the LWO and WRO.*

Proposers may visit the Department of Public Works Bureau of Contract Administration for additional information, exemption forms and information, and other applicable forms and documents: [https://bca.lacity.org/ordinances](https://bca.lacity.org/ordinances)

Proposers may also refer to PSC-28 ("Living Wage Ordinance") and PSC-29 ("Service Contractor Worker Retention Ordinance") of Attachment A ("Standard Provisions for City Contracts [Rev. 9/22] [v.1]") of this RFQ for additional information.

**Instructions:** All Proposers shall complete and include the Employee Information Form LW-6 (Exhibit E.14a) and the Subcontractor Information Form LW-18 (Exhibit E.14b) with the submitted proposal.

**LWO Exemption:**

Proposers who believe that they meet the qualifications for exemption shall complete and submit the appropriate application form with the submitted proposal.
Exemption Application Forms are as follows:

(a) Exemption Application (Form LW-10) (Exhibit E.14c);
(b) Small Business Exemption Application (Form LW-26) (Exhibit E.14d);
(c) 501(c)(3) Non-Profit Exemption Application (Form OCC/LW-28) (Exhibit E.14e);
(d) Non-Coverage Determination Application (Form OCC/LW-29) (Exhibit E.14f).

THE PROPOSAL(S) AWARDED A CONTRACT BY THE BOARD OF LIBRARY COMMISSIONERS WILL BE REQUIRED TO COMPLY WITH THE FOLLOWING REQUIREMENTS FOR ITEMS 15 THROUGH 17 BELOW DURING THE TERM OF ANY CONTRACT.

15. **City's Insurance Requirements**

   The selected contractor(s) shall not commence work under any contract with the City until all insurance required under this section of this RFQ has been obtained and approved by the City.

   At the selected contractor(s) own cost and expense, the selected contractor(s) and any of its subcontractors shall procure and maintain the minimum insurance requirement for the term of the contract and any additional terms as outlined in Exhibit E.15.

   Proposer shall purchase policies of general liability and worker's compensation from companies authorized to transact business in the State of California by the Insurance Commissioner. The required insurance must be filed with City Administrative Office, Risk Management through the City's internet site, www.kwikcomply.org that uses the standard insurance industry form. No work may be performed pursuant to the proposed contract resulting from this RFQ until the specified documents have been approved by the City Administrative Officer, Risk Management Section.

   Proposers may refer to PSC-23 ("Insurance") and PSC-Exhibit 1 ("Insurance Contractual Requirements") of Attachment A ("Standard Provisions for City Contracts [Rev. 9/22] [v.1]") of this RFQ for additional information.

   **Instructions:** No submission is required at this time. All Proposers awarded a contract by the Board of Library Commissioner must submit the required insurance prior to the execution of a contract.

16. **Business Tax Registration Certificate (BTRC)**

   In accordance with the City of Los Angeles Municipal Code Section 21.03, persons engaged in any business within the City of Los Angeles are required to register and pay required taxes. All individuals or entities conducting business activities within the City of Los Angeles are required to apply for and obtain a Business Tax Registration Certificate (BTRC) from the Office of Finance.

   The Office of Finance’s Tax and Permits Division has sole authority in determining a firm’s tax requirements and in issuing BTRCs or Business Tax Exemption Numbers. Accordingly, a firm’s current BTRC or Business Tax Exemption Number must be clearly shown on all invoices submitted to the City for payment. The Proposer, in submitting this proposal, acknowledges and accepts the above requirements and recognizes that, should a contract be awarded, no invoice will be processed for payment without inclusion of the BTRC or Business Tax Exemption Number.
Proposers may refer to PSC-15 ("Current Los Angeles City Business Tax Registration Certificate Required") of Attachment A ("Standard Provisions for City Contracts [Rev. 9/22] [v.1]") of this RFQ for additional information. Proposers may find additional information and forms at the following Office of Finance website: https://finance.lacity.org

Instructions: No submission is required at this time. All Proposers awarded a contract by the Board of Library Commissioners must provide a BTRC prior to the execution of a contract.

17. Federal Employer Identification Number
The Internal Revenue Service (IRS) requires the Library to report all payments to an independent consultant or business whenever payments exceed $600 per calendar year. The Contractor is required to furnish the Library with their social security number or Federal Employer Identification Number for the sole purpose stated in this paragraph.

Instructions: No submission is required at this time. All Proposers awarded a contract by the Board of Library Commissioners must provide an IRS Federal Employer ID Number or social security number prior to the execution of a contract.

THE PROPOSAL(S) AWARDED A CONTRACT BY THE BOARD OF LIBRARY COMMISSIONERS WILL BE REQUIRED TO COMPLY WITH THE FOLLOWING REQUIREMENTS FOR ITEMS 18 THROUGH 21 BELOW DURING THE TERM OF ANY CONTRACT.

18. Contractor Evaluation Program
At the end of the contract, the City will conduct an evaluation of the selected Contractor’s performance. The City may also conduct evaluations of the selected Contractor’s performance during the term of the contract. As required by Section 10.39.2 of the Los Angeles Administrative Code, evaluations will be based on several criteria, including the quality of the work product or service performed, the timeliness of performance, financial issues, and the expertise of personnel that the Contractor assigns to the contract. Any Contractor who receives a “Marginal” or “Unsatisfactory” rating will be provided with a copy of the final City evaluation and allowed an opportunity to respond. The City will use the final City evaluation and any response from the Contractor to evaluate proposals and to conduct reference checks when awarding other contracts.

Proposers may also visit the Bureau of Contract Administration for additional information, forms and documents: https://bca.lacity.org/ordinances

Instructions: No Submission Required.

19. COVID-19 Vaccination Requirement Ordinance No. 187134
Effective October 20, 2021, any new contract executed by the City shall include a clause requiring employees of the contractor, and/or persons working on their behalf, who interact with City employees, are assigned to work on City property for the provision of services, and/or come into contact with the public during the course of work on behalf of the City to be fully vaccinated.

Proposers may refer to PSC-44 ("COVID-19") of Attachment A ("Standard Provisions for City Contracts [Rev. 9/22] [v.1]") of this RFQ for additional information.

Instructions: No Submission Required.
20. **Contractors' Use of Criminal History for Consideration of Employment Applications Ordinance No. 184653**

Any contract awarded pursuant to this RFQ will be subject to the Contractors' Use of Criminal History for Consideration of Employment Applications Ordinance, Section 10.48 of the Los Angeles Administrative Code. The Ordinance provides, among other things, that contractors/subcontractors with at least 10 employees: 1) are prohibited from seeking a job applicant's criminal history information until after the job offer is made; 2) must post Contractors’ Use of Criminal History for Consideration of Employment Applications Ordinance information in conspicuous places at worksites; and 3) cannot withdraw a job offer based on an applicant's criminal history unless a link has effectively been made between the applicant's criminal history and the duties of the job position.

Proposers may refer to PSC-38 ("Contractors' Use of Criminal History for Consideration of Employment Applications") of Attachment A ("Standard Provisions for City Contracts [Rev. 9/22] [v.1]") of this RFQ for additional information. Proposers may also visit the Bureau of Contract Administration for additional information, forms and documents: [https://bca.lacity.org/ordinances](https://bca.lacity.org/ordinances)

**Instructions:** No Submission Required.


Proposers are advised that any contract awarded pursuant to this procurement process shall be subject to the applicable provisions of Los Angeles Administrative Code Section 10.8.2., Non-Discrimination Clause.

All contracts for which the consideration is $1,000 or more shall comply with the provisions of Los Angeles Administrative Code Section 10.8.3., Equal Employment Practices Provisions. By affixing its signature on a contract that is subject to the Equal Employment Practices Provisions, the Contractor shall agree to adhere to the provisions in the Equal Employment Practices Provisions for the duration of the contract.

All contracts for which the consideration is $25,000 or more shall comply with the provisions of Los Angeles Administrative Code Section 10.8.4., Affirmative Action Program Provisions. By affixing its signature on a contract that is subject to the Affirmative Action Program Provisions, the Contractor shall agree to adhere to the provisions in the Affirmative Action Program Provisions for the duration of the contract.

Furthermore, contractors shall include these provisions in all subcontracts awarded for work to be performed under the contract with the City and shall impose the same obligations. A copy of the subcontract shall be made available to the Bureau of Contract Administration, Office of Contract Compliance upon request.

Proposers may refer to PSC-26 ("Mandatory Provisions Pertaining to Non-Discrimination in Employment") of Attachment A ("Standard Provisions for City Contracts [Rev. 9/22] [v.1]") of this RFQ for additional information. Proposers may also visit the Bureau of Contract Administration for additional information, forms and documents: [https://bca.lacity.org/ordinances](https://bca.lacity.org/ordinances)

**Instructions:** No Submission Required.
E. PROPOSAL SUBMISSION AND REQUIREMENTS

Proposals shall be based only on the material contained in the RFQ, Mandatory Pre-Proposal Conference responses, amendments, addenda, and other materials published by the LAPL relating to the RFQ. Proposers shall disregard any previous draft materials and oral representations that may have been obtained by the proposer. Proposals shall be submitted in accordance with the requirements of this RFQ, including any addenda.

1. Mandatory Pre-Proposal Conference THERE IS NO PRE-PROPOSAL CONFERENCE

A Mandatory Pre-Proposal Conference will be conducted to provide an overview of the RFQ. To obtain the greatest benefit of the meeting, Proposers are strongly encouraged to attend with their direct supervisory personnel/critical project team members (in lieu of business development or sales personnel). Attendance at the Mandatory Pre-Proposal Conference and Sign-in on the attendance roster is required to satisfy requirements of the City’s Business Inclusion Plan submittal (see Exhibit E.12 of this RFQ).

Participation in the Mandatory Pre-Proposal Conference will be accomplished by Zoom. Questions may be submitted prior to the conference to Deirdre Gomez at dgomez@lapl.org. Any questions related to the RFQ received prior to the Mandatory Pre-Proposal Conference will be addressed during the conference. They will later be posted online on the City’s website www.rampla.org. Additional questions received after the conference must be submitted 14 days prior to the due date of the proposal submission, as listed on www.rampla.org, by 4:00 p.m. to dgomez@lapl.org and will be posted on www.rampla.org.

The Mandatory Pre-Proposal Conference will be held as follows:

When: Wednesday, DATE, 2022 at 10:00 a.m.

Required registration in advance for this meeting by Monday, DATE, 2022, 5:00 p.m.:

Topic: RFQ 44-0XX to provide Marketing and Public Relations Consulting Services Mandatory Pre-Proposal Conference

Time: March XX, 2022 10:00 AM Pacific Time (US and Canada)

Please RSVP by Monday DATE, 2002, 5:00 p.m. and fill out the Google form, link provided above, providing the name of attendee, position, company, address, phone number, and email address. After registering, you will receive a confirmation email containing information about joining the meeting.

2. Submission Requirements

Proposals in response to this RFQ must be submitted electronically and shared with the Library through Google Drive as follows:

2.1 Electronic Submission

a. Proposers shall create or use their own Gmail Account Google Drive to submit their proposals.
b. All documents must be in one Portable Document Format (PDF) file with Optical Character Recognition (OCR).

c. Proposers shall upload the proposal document to their Google Drive.

d. Proposers shall ensure the name of the proposal document is: “RFP 44-28 for Mental Health and/or Social Services – VENDOR NAME”

e. Proposers shall share the Google Drive proposal document with the following Library Emails:
   - laplbidsubmissions@lapl.org
   - mlemus@lapl.org
   - cathy.serrano@lapl.org

f. Do not password protect the submitted proposal document.

g. The submitted proposal must include all items as stated in Section H (“Proposer Checklist”) of this RFQ.

h. The sections within the proposal document shall be in the order as listed in Section H (“Proposer Checklist”) of this RFQ.

i. Documents requiring signatures shall conform to the “Electronic Signature Policy [03/20]” as stated in Attachment C of this RFQ.

j. Proposals must not be compressed, must not contain a virus or malware, must not be corrupted and must be able to be opened. Proposers are solely responsible for ensuring that electronic submissions are not corrupted. The Library may reject proposals that are compressed, cannot be opened, or that contain viruses, malware, or corrupted attachments.

k. Library staff shall provide a notice of receipt within two business days of receipt of the electronically submitted proposal. It is highly recommended that Proposers contact the RFQ Administrator listed in Section G.11 of this RFQ if a receipt is not received within two business days.

l. Proposers are solely responsible for ensuring that their proposals have been received before the deadline as electronic transmissions are inherently unreliable. Proposers bear all risks associated with the electronic transmission of their proposal, including delays, system failures, and other technical issues.

2.2 Proposal Due Date / Time

a. The Library reserves the right to revise the submission due date. Any revisions to the due date or time shall be posted on RAMP located at: www.rampla.org

b. Proposers are encouraged to submit proposals prior to the due date and time.

Proposal Due Date: December 6, 2022 (Tuesday) by 11:59 P.M.
2.3 Submission Responsiveness

a. Failure to meet the requirements set for in this RFQ may be cause for rejection of the proposal by the Library.

b. The Library reserves the right to find a submitted proposal non-responsive if the Library is unable to determine which documents constitute a complete and appropriate response to the RFQ.

c. The Library reserves the right to seek clarification from a Proposer to determine responsiveness.

d. Proposals should not include unnecessary promotional material and should be as succinct as possible.

e. Proposers should only list those references that would substantiate their experience as it relates to Sections B ("Scope of Work") and C ("Contents of the Submitted Proposal") of this RFQ.

3. Responsibility for Timely Submission of Proposal

Proposers are solely responsible for ensuring that the LAPL receives a complete Proposal, including all attachments, before the deadline.

4. Withdrawal by Proposer

A Proposer may withdraw its proposal provided that the request is in writing, signed by an authorized representative, and is received by the LAPL prior to the proposal deadline date. After proposals have been opened, the proposals shall be subject to acceptance by the City for a period of ninety (90) days. Except as previously stated, no Proposer may withdraw its proposal, except with the written consent of the LAPL. At the sole discretion of the LAPL, a Proposer cannot withdraw their proposal due to errors in their proposals.

5. The City's Rights of Rejection and Withdrawal of RFQ

The LAPL reserves the right to reject any and all proposals and to withdraw this RFQ at any time.

6. Proposal Format

Proposals shall be based only on the material contained in this RFQ, responses based on questions from the Mandatory Pre-Proposal Conference, amendments, addenda, and other material published by the LAPL relating to this RFQ.

Proposers shall disregard any previous draft materials and oral representations which may have been obtained by the Proposer. Proposals shall be submitted in accordance with the requirements of this RFQ, including any addenda.
F. EVALUATION AND SELECTION PROCESS

1. Proposal Responsiveness
   To be considered responsive to this solicitation, Proposers must submit completed responses to all items requested in this RFQ, including completed responses to the City’s mandatory City contract compliance documents. Failure to include satisfactory responses to each proposal item may result in the rejection of such proposals as non-responsive.

2. Proposal Evaluation
   A panel of City staff and subject-matter experts will evaluate the proposals as described in this RFQ. Proposals deemed non-responsive will be disqualified and will not be evaluated. The review panel may request additional information to clarify a submitted proposal. The LAPL also reserves the right to waive any informality in a proposal when to do so would be to the advantage of the City and its taxpayers.

   The review criteria will include: proposal quality and responsiveness to the criteria identified in this RFQ; experience and capabilities of assigned staff; Proposer experience and resources; compliance with City policies; and fees and expenses. The LAPL reserves the sole right to judge the contents of all proposals. Proposals which, at the discretion of the LAPL, are incomplete and/or do not follow content and format guidelines may be disqualified without further consideration.

   To further assess the strengths and capabilities of a Proposer, the LAPL, at its sole discretion, may choose to conduct interviews and request oral presentations to provide additional information regarding qualifications. Such interviews may be reviewed and included as part of the proposal evaluation process.

   Proposers bear the responsibility to ensure that the RFQ responses provide adequate and appropriate information and documentation for the LAPL to evaluate the responses relative to Proposer capabilities, strength of individuals performing project tasks, and proposed fees and expenses. Lack of adequate information and documentation may result in the proposal failing the evaluation criteria and being disqualified.

1. Evaluation Criteria
   A selection committee composed of LAPL and other appropriate personnel will evaluate each proposal and the following criteria will be used in evaluating proposals and selecting the successful proposers.

<table>
<thead>
<tr>
<th>Evaluation Criteria</th>
<th>Meets RFQ Requirements</th>
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<tbody>
<tr>
<td>Qualifications and Experience requirements</td>
<td>Pass / Fail</td>
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<tr>
<td>Proposed Fees</td>
<td>Pass / Fail</td>
</tr>
<tr>
<td>References</td>
<td>Pass / Fail</td>
</tr>
<tr>
<td>Recommendation</td>
<td>Pass / Fail</td>
</tr>
</tbody>
</table>
2. **Appeal Process**
The LAPL will notify all Proposers of the recommendations of the evaluation panel. Any protest to a proposal award(s) must be submitted in writing to the RFQ Administrator at the address shown below by certified mail or personal delivery within seven (7) calendar days of the mailing date of the notice of the contract award recommendation. Proposers may appeal procedural issues only.

The procedure and time limits set forth in this section are mandatory and are the Proposers' sole and exclusive remedy in the event of a protest. Failure by a party originating a protest to comply with these procedures shall constitute a waiver of any right to further pursue the protest, including filing a Government Code claim or legal proceedings. At a minimum, any written protest document must include the following:

- Name, address, and telephone number of the protesting party.
- Name and number of this RFQ.
- Detailed statement of the legal and factual grounds of the protest, including copies of all relevant documents; and, reference to the specific portion of the documents that form the basis of the protest.
- Request for a ruling from LAPL.
- Statement as to the form of relief requested.

Protest and attached documentation must be sent to the following address:

Madeleine M. Rackley, Business Manager  
Los Angeles Public Library  
630 West Fifth Street  
Los Angeles, CA 90071

The LAPL may hold a hearing within five (5) working days after receiving the protest, unless waived by the Proposer. The City Librarian, or designee, shall make a final determination with respect to the protest and shall award or reject the contract accordingly. The decision of the City Librarian, or designee, shall be final.
G. GENERAL CONDITIONS

1. Acceptance and Disposition of Proposals
   The LAPL reserves the right to reject all proposals. Failure of the Proposer to submit the
   above-required documents with their proposal may render the proposal non-responsive
   and result in its rejection.

   It is the intent of the LAPL to award a contract or contracts in a form approved by the City
   Attorney. The RFQ and the Proposer’s proposal, or any part thereof, may be incorporated
   into and made part of the contract. The LAPL reserves the right to further negotiate the
   terms and conditions of the contract. The LAPL reserves the right to withdraw this RFQ, to
   reject any proposal for non-compliance with RFQ provisions, or not to award a contract at
   any time due to unforeseen circumstances or if it is determined to be in the best interest of
   LAPL.

2. Public Record Act
   All proposals submitted in response to this RFQ shall become the property of the LAPL and
   will be a matter of public record, subject to the State of California Public Records Act
   (California Code Sections 6250 et seq.). Proposers must identify in writing all copyrighted
   material, trade secrets, or other proprietary information that the Proposers claim are exempt
   from disclosure under the California Public Records Act (CPRA). Any Proposer claiming
   such exemption must identify the specific provision of the California Public Records Act that
   provides an exemption from disclosure for each item that the Proposer claims is not subject
to disclosure under the California Public Records Act.
   Please note that the wholesale use of headers/footers bearing designations such as
   “confidential,” “proprietary,” or “trade secret” on all or nearly all of a proposal is not
   acceptable and may be deemed by the LAPL as a waiver of any exemption claim. The
   identification of exempt information must be more specific.

   In addition to the requested emailed copy noted in Section E.2.1 (“Proposal Submission
   Requirements”), all Proposers must supply one (1) complete duplicate copy of its proposal
   with those specific items claimed as exempt clearly marked (redacted). This copy must
   identify what specific information (if any) in their proposal that they claim, in good faith, is
   exempt from disclosure under the CPRA.

   Any Proposer claiming such exemption must also state in the proposal the following: “The
   Proposer agrees to indemnify the City and its officers, employees, and agents and hold
   them harmless from any claim or liability and will defend any action brought against the City
   for its refusal to disclose copyrighted material, trade secrets, or other proprietary
   information to any person making a request therefor.”

3. RFQ Revisions
   Any revision, amendment and addendum made to this RFQ will be posted at
   www.RAMPLA.org.
4. **Transfers, Joint Ventures and Use of Subcontractors**  
Proposer shall not, without written consent of LAPL assign, hypothecate, or mortgage any terms in a contract with the City or sublease or license any portion of the work. Any attempted assignment, hypothecation, mortgage, sublease, or license without consent of LAPL shall render a contract null and void. Each and all conditions herein contained to be performed by Proposer shall be binding on any consented transferee thereof.

5. **Information Requested and Not Furnished**  
The information requested and the manner of submission are essential to permit prompt evaluation of all proposals. Accordingly, the LAPL reserves the right to declare as non-responsive and reject any proposals in which information is requested and is not furnished or when a direct or complete answer is not provided.

6. **Alternatives**  
Proposers shall not change any wording in the RFQ or associated documents. Any explanation or alternatives offered shall be submitted in a letter attached to the front of the proposal’s documents. Alternatives that do not substantially meet the LAPL’s requirements cannot be considered. Proposals offered subject to conditions and/or limitations may be rejected as non-responsive.

7. **Proposal Errors**  
Proposer is liable for all errors or omissions incurred by Proposer in preparing the proposal. Proposers will not be allowed to alter proposal documents after the due date for submission.

The LAPL reserves the right to make corrections or amendments due to errors identified in the proposal by the LAPL or the Proposer. This type of correction or amendment will only be allowed for errors and typing or transposition. All changes must be coordinated in writing with authorization by and made by the RFQ Contract Administrator identified in section G.11 of this RFQ.

8. **Interpretation and Clarifications**  
The LAPL will consider prospective recommendations or suggestions regarding any requirements before the Mandatory Pre-Proposal Conference. All recommendations or suggestions must be in writing and submitted to the RFQ Contract Administrator identified in Section G.11 of this RFQ. The LAPL reserves the right to modify requirements on any RFQ if it is in the best interest of the LAPL.

9. **Cost of Proposal Preparation**  
The LAPL is not responsible for any costs incurred by the proposer for preparing and submitting proposals in response to this RFQ.

10. **Americans with Disabilities Act**  
As covered under Title II of the Americans with Disabilities Act, the City of Los Angeles does not discriminate on the basis of disability and, upon request, will provide reasonable accommodation to ensure equal access to its proposal, programs, services and activities. If an individual with a disability requires accommodations to attend a Mandatory Pre-Proposal Conference or proposal opening, please contact the RFQ Contract Administrator at least five (5) working days prior to the scheduled event.
11. **Contact for Information**
For answers to questions relating to the content of this RFQ, the Proposers must submit questions 14 days prior to the due date of the proposal submission, as listed on www.RAMPLA.org, by 5:00 p.m. via email to:

Deirdre Gomez  
Los Angeles Public Library  
630 West Fifth Street  
Los Angeles, CA 90071  
Email: dgomez@lapl.org

LAPL shall be the sole judge of whether a response is required for any question. All questions submitted in writing by a Proposer and answers provided by LAPL will be posted on www.RAMPLA.org as an Amendment to the RFQ. Any oral communication between a Proposer and a City employee is not binding on LAPL or the City of Los Angeles.

12. **Standard Provisions for City Contracts**
All contracts entered into as a result of this RFQ are subject to the Standard Provisions for City Contracts (Rev. 09/22 [v.1]) which is included in this RFQ as Attachment A.
H. **PROPOSER CHECKLIST**  
Proposers are to complete and submit a copy of this Proposer Checklist with the submitted proposal, which must contain the following items to be found responsive to this RFQ:

<table>
<thead>
<tr>
<th>Section</th>
<th>Form / Document Description</th>
<th>Exhibit No.</th>
<th>Initial</th>
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<tbody>
<tr>
<td>RFQ C.1</td>
<td>Cover Letter and Executive Summary</td>
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<tr>
<td>RFQ C.2</td>
<td>Proposer Qualifications and Experience</td>
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<td>RFQ C.3</td>
<td>Proposed Fees</td>
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<tr>
<td>RFQ C.4</td>
<td>References</td>
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<td>RFQ C.5</td>
<td>Key Personnel</td>
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<tr>
<td>RFQ C.6</td>
<td>Authorized Signatures</td>
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<tr>
<td>RFQ Attachment D</td>
<td>Proposer Checklist of Services Provided and Location Availability</td>
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<tr>
<td>RFQ D.1</td>
<td>Declaration of Non-Collusion Affidavit <em>(Must be Notarized)</em></td>
<td>Exhibit E.1</td>
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<tr>
<td>RFQ D.2</td>
<td>Contractor Responsibility Ordinance (CRO) Questionnaire</td>
<td>Exhibit E.2a</td>
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<tr>
<td>RFQ D.2</td>
<td>CRO Pledge of Compliance</td>
<td>Exhibit E.2b</td>
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<td>RFQ D.3</td>
<td>Certification Regarding Compliance with the Americans with Disabilities Act (ADA) Form</td>
<td>Exhibit E.3</td>
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<td>RFQ D.4</td>
<td>Certification of Compliance with Child Support Obligations Form</td>
<td>Exhibit E.4</td>
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<td>RFQ D.5</td>
<td>City of Los Angeles Contract History Form</td>
<td>Exhibit E.5</td>
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<td>RFQ D.6</td>
<td>City of Los Angeles Residence Information Form</td>
<td>Exhibit E.6</td>
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<td>RFQ D.7</td>
<td>Bidder Certification CEC Form 50</td>
<td>Exhibit E.7</td>
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<td>RFQ D.8</td>
<td>Prohibited Contributors – Bidders CEC Form 55</td>
<td>Exhibit E.8</td>
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<tr>
<td>RFQ D.9</td>
<td>Iran Contracting Act of 2010 Affidavit <em>(If Applicable)</em></td>
<td>Exhibit E.9</td>
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<tr>
<td>RFQ D.10</td>
<td>Equal Benefits Ordinance (EBO) / First Source Hiring Ordinance (FSHO) – On-Line Submission</td>
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<td>RFQ D.11</td>
<td>Disclosure Ordinances – On-Line Submission</td>
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<tr>
<td>RFQ D.12</td>
<td>Business Inclusion Program (BIP) Walkthrough Manual – WAIVED, NOT APPLICABLE FOR THIS RFP</td>
<td>Exhibit E.12</td>
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<td>RFQ D.13</td>
<td>Local Business Preference Program</td>
<td>Exhibit E.13a</td>
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<td>RFQ D.13</td>
<td>Local Business Preference Program (LBPP) Certification Information (If Applicable)</td>
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<td>RFQ D.14</td>
<td>Living Wage Ordinance (LWO) Employee Information (Form LW-6)</td>
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<td>RFQ D.14</td>
<td>LWO Subcontractor Information (Form LW-18)</td>
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<td>LWO Small Business Exemption Application (Form LW-26) – If applying for exemption</td>
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<td>LWO 501(c)(3) Non-Profit Exemption Application (Form OCC/LW-28) – If applying for exemption</td>
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<td>LWO Non-Coverage Determination Application (Form OCC/LW29) – If applying for exemption</td>
<td>Exhibit E.14f</td>
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</table>
EXHIBIT C: Contractor’s Response to the Request for Qualifications
RFQ NO. 44-028 to Provide Mental Health Services and/or Social Services

H. PROPOSER CHECKLIST

The proposal package should contain the following items:

`~THIS CHECKLIST / TABLE OF CONTENTS MUST BE INCLUDED WITH YOUR SUBMISSION~`

<table>
<thead>
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<th>SECTION</th>
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<td>#LWO Subcontractor Declaration of Compliance</td>
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### RFQ NO. 44-028 to Provide Mental Health Services and/or Social Services

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<td>Exhibit E.21</td>
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Exhibits E.2, E.6, E.12, E.15, E.19, E.20, E.22, and E.23, E.24 are included in the Table of Contents for informational purposes. No submission is required. E.24 is a required upload on LARAMF.

**KEY:**

* Complete and submit with proposal in response to this RFQ.

^ All bidders/proposers must complete and upload the forms marked with an (*) through the City of Los Angeles Business Assistance Virtual Network (BAVN) at www.RAMPLA.org prior to the deadline for submission and submit a copy with the proposal in response to this RFQ.

- No submission is required unless an exemption will be requested.

- No submission is required at this time. Item will be required of the selected contractor should a contract be awarded.
July 14, 2022

Please accept my proposal package for the RFQ No. 44-028: To Provide Mental Health Services and Social Services within LAPL.

I have 10 years of experience in library leadership working in a large public library specifically focused on supporting and training staff to manage library environments and patron behavior concerns. I mentor and coach staff in understanding human behavior and how to effectively manage relationships with both colleagues as well as patrons. My previous career experience working in the social service industry providing direct service to marginalized populations affords me a unique perspective when working within a public library.

I believe well trained and empowered staff that are supported by leadership are the pillars of the library. I also believe having a safe library does not always mean calling 911 or having police or security in the buildings. Creating an environment where staff are empowered to manage their spaces is one strategy library leadership can use to create safety for staff and patrons. This includes providing tools and training, including staff in decision making, and allowing those that work on the public floor to be a part of the solutions.

I am a skilled communicator who can relate openly and comfortably with diverse groups of people both individually as well as in front of large groups. I have a personality and communication style where delivering bad news or direction is received with a thank you and gratitude. I have honed this skill by recognizing that achieving goals is best met by building relationships. I have developed and led system wide trainings and presented to other library systems on topics including: boundaries, de-escalation, and managing the library environment.

I look forward to working with the leadership team and staff at LAPL to create spaces that are safe and welcoming for all. Please feel free to reach out to me with any questions.

Thank you,

Melissa Munn
Owner/Consultant/Trainer
Executive Summary

One of the recurring concerns identified by the LAPL Safety and Security Project "was the need for alternatives to traditional law enforcement, specifically the need to assist troubled residents and connect them to the appropriate resources." Public libraries have been changing over decades, what once was a quiet and peaceful environment is now a busy and active community space where everyone should feel safe and welcomed. With the increase in social issues that have led to the spike in individuals experiencing homelessness, substance use disorder, and mental health challenges, our community libraries often can become the de facto day center/shelters.

The change in the library environment is challenging not only for our "traditional" customer to feel safe but also for staff. Staff working in public libraries are not skilled in providing the indepth referrals to social services or responding to mental health crisis. Having Social Workers, Peers, and community partnership to deliver services in their area of expertise allows staff to focus on the mission/vision/values of the library system.

A holistic approach to manage the library environment including, streamlined practices for enforcing the code of conduct and imposing consequences, actively being present on the floor engaging with patrons in a positive manner, and building a team approach to responding to critical incidents is critical to effectively impacting the library culture and environment. Providing library staff with thoughtful training to develop the skills necessary to feel confident to manage the spaces is critical. In addition, library managers play a large role in empowering staff to implement new strategies and tools.

I will work with the Library Experience Office to identify priorities to support and empower staff and managers. My strengths include developing strong relationships and rapport with individuals. I use this skill to develop a holistic approach to managing the library environments. I am skilled at working with both leadership and front line staff and value looking through a trauma informed lens when navigating humans whether that be with your direct reports, library patrons, or local police officers responding to incidents. I value building strong relationships both internally and externally.
Areas of the RFQ I am qualified to provide support:

1. Prevent Disruptive Incidents by Patrons
   a. Work with library staff and security staff to develop and implement a unified strategy for dealing with people in crises and disruptive situations.

2. Train Library Staff and Volunteers
   a. Develop programs to train LAPL staff to work with patrons who are housing insecure, who have mental health or substance abuse problems, who are displaying threatening and/or disruptive behavior or are undergoing a crisis.
   b. Provide training to LAPL staff in various subjects, including but not limited to:
      - De-Escalation Techniques
      - Situational Awareness
      - Conflict Management
      - Stress Inoculation
      - Stress Management
      - Trauma Informed Care
      - Connecting People to Resources
      - Anti-Harassment Training

I am also trained in Critical Incident Stress Management through the International Critical Incident Stress Foundation [https://icisf.org/](https://icisf.org/) to provide debrief support to individuals and groups after significant incidents.

3. Provide Support for Library Staff and Volunteers
   a. Provide immediate short-term therapeutic support to LAPL staff following a violent or traumatic event in the Library and support linkage to ongoing assistance through the Employee Assistance Program (EAP) or the employee’s health provider.
   b. Provide additional counseling, as-needed, for LAPL staff who have experienced a traumatic event in the course of their work in the library.
C.2: Qualifications and Experience

9+ years experience working in a large library system providing training and support to library staff. In my current role I am the subject matter expert for managing behavior, de-escalation, managing library environments, and safety/security of community library locations.

*Community Conduct Coordinator* | King County Library System | 2012 - Present (9 years)
- Develop relevant training identified by library staff and leadership
- Train 900+ staff of King County Library System on the following topics:
  - De-escalation techniques and strategies of “Nonviolent Crisis Intervention”
  - Boundaries
  - Code of Conduct and imposing consequences for patrons
  - Managing the Library environment
- Develop Critical Incident Response and Communication Plan
- Lead critical incident debriefs with library staff after significant events at the library
- Developed and implemented a systemic strategy and process for enforcing the code of conduct and managing disruptive behaviors.

10 years experience working with marginalized populations to include youth and adults experiencing homelessness, those involved in the criminal justice system, and teens aging out of foster care. Provide direct case management services including completing needs assessments and making referrals to appropriate services. Conducted outreach to youth and young adults living homeless in Seattle to connect to services.

*Auburn Youth Resources* | Program Manager | 2011 - 2012
- Provide support to youth living in a shelter environment ensuring their mental and physical health needs are met. Providing direct referrals to services after completing a needs assessment.

*Friends of Youth* | Outreach Program Manager | 2009 - 2011
- Provide outreach services and referrals to youth and young adults experiencing homelessness
- Making direct referrals to mental health resources, transitional housing, shelter services, food assistance, education and employment resources,

*Friends of Youth* | Wraparound Facilitator | 2008 - 2009
- Provide high-fidelity wraparound services and case management to young adults experiencing homelessness in Seattle and surrounding areas.

*Looking Glass Youth Services* | Independent Living Facilitator/Program Supervisor | 2005-2008
- Provide direct service to young adults aging out of foster care. Providing resources and connections to services such as: housing, food resources, DHS resources, employment support and resources, child care resources, and educational resources.

Melissa Munn Consulting
C.3: Proposed Fees
Consulting Fee: $150/hour - billed on the ¼ hour
Training Fee: $200/hour

C.4a: References / Letters of Recommendation:

Slaven Lee
Library Director - Missoula Public Library
455 E Main
Missoula, MT 59802
406.721.2665
slavenl@missoula.lib.mt.us

Jennifer Engstrom - Previous supervisor - No longer with KCLS
Director of Library Operations - King County Library System
646.660.3755
jengstrom33@gmail.com

Angelina Benedetti
Director of Library Outreach, Programs, and Services, King County Library System
960 Newport Way NW
Issaquah, WA 98027
425.369.3309
angelina@kcls.org

Melissa Glenn
Health and Social Services Coordinator - King County Library System
960 Newport Way NW
Issaquah, WA 98027
425.416.0591
mnglenn@kcls.org

Terry McQuown
Consulting & Training Services Director - Massachusetts Library System
33 Boston Post Rd. West, Suite 400
Marlborough, MA 01752
508.357.2121 x 302
terry@masslibsystem.org
C.4b: Successful Projects

1. Support and Connect Sessions
   The pandemic proved to be a scary and stressful time for staff. When the libraries closed in March of 2020, our staff were feeling confused, isolated, and scared. Our community library staff were disconnected from fellow colleagues and feeling uncertain about what the future held. Along with my colleague Melissa Glenn, Health and Social Services Coordinator, we developed a training to be delivered to staff entitled “Coping with Distressing Situations” which covered topics such as what is trauma/distress and what are some strategies to mitigate the impacts of stress. This session was held virtually live for staff and recorded as well.

To provide follow up support to staff to help navigate the stress of the pandemic and the loneliness and isolation, we scheduled weekly virtual “Support and Connect” sessions where we offered a space for all staff to give and receive support from colleagues. These sessions were facilitated by Melissa Glenn and me, but oftentimes carried by staff. Some asked for support, some offered it. Some shared touching and vulnerable experiences. We celebrated birthdays and grieved losses. These sessions were held for all staff from April 2020 (twice a week), scaled back in July 2020 (once a week) and then discontinued in January 2021 when all staff were back to working in the library buildings.

Staff Feedback: “These support sessions were one of a number of actions at the start of this that really made me think that the administration was actually sincere in their desire to provide support to staff. As a number of people commented today, these sessions provide a lifeline to many staff, and also a way to get to know and appreciate each other in our individual roles. You have both provided insight and have offered resources and ideas for how to navigate these troubled waters we find ourselves in.”

2. Critical Incident Response and Communication Plan
   A significant assault on a staff member in a community library in 2019, highlighted the need to have a comprehensive response plan in place. I worked with my direct supervisor Jenny Engstrom and other colleagues to develop a “Critical Incident Response and Communication Plan.”

Offering individual or group debriefing with my colleague Melissa Glenn is a part of my regular scope of work. We offer debrief sessions for staff after significant incidents happen in the library and they need additional support.
This experience will meet the need for RFQ B.5 a and b:

5. Provide Support for Library Staff and Volunteers
   a. Provide immediate short-term therapeutic support to LAPL staff following a
      violent or traumatic event in the Library and support linkage to ongoing
      assistance through the Employee Assistance Program (EAP) or the employee’s
      health provider.
   b. Provide additional counseling, as-needed, for LAPL staff who have experienced
      a traumatic event in the course of their work in the library.

3. Managing the Environment - Re-entry Plan
   During the pandemic, I was a member of the Re-entry committee in which I was
   responsible for developing the portion of the re-entry plan that would provide guidance to
   staff for Managing the Library Environment. This was a 14 page document that included
   guidance and direction for navigating potential issues including: mask enforcement,
   physical distancing, sick patrons, questions about services, and patrons angry about the
   pandemic. It also included the development of new staff roles and 3 pages of scenarios
   and suggested language. This provided staff guidance for our system so that our patrons
   would have similar experiences in any of our library branches when they returned.

   This skill and experience will meet the need for RFQ B.1d:
   1. Prevent Disruptive Incidents by Patrons
      d. Work with library staff and security staff to develop and implement a unified
         strategy for dealing with people in crises and disruptive situations.

4. De-escalation Training
   For 9+ years I have been certified to deliver CPI Nonviolent Crisis Intervention training to
   library staff. I have taught 4 classes (minimum) a year of de-escalation techniques to all
   900+ staff in the system. I have supported and led 3 additional staff to be instructors with
   me. During the pandemic, we transitioned the training to be taught virtually.

   This skill and experience will meet the need for RFQ B.4b:
   4. Train Library Staff and Volunteers
      b. Provide training to LAPL staff in various subjects, including but not limited to:
         De-Escalation Techniques
         Situational Awareness
         Conflict Management
         Stress Management
         Trauma Informed Care
5. **Boundaries Training**

Recognizing the need for training for staff on Boundaries in one particular library region, I created content to deliver training to the staff group in that region in consultation with their management team. Word traveled fast and the request for Boundaries training has grown throughout the system. I began providing regular boundaries training virtually during the pandemic and have continued to teach a monthly Boundaries training for all staff in the system.

C.5: Key Personnel
Melissa Munn - Consultant/Trainer
350 Seneca Ave NW Renton WA 98057
425.466.4028
ATTACHMENT D
REQUEST FOR QUALIFICATIONS (RFQ) NO. 44-028
TO PROVIDE MENTAL HEALTH SERVICES AND/OR SOCIAL SERVICES
Checklist of Services Provided and Location Availability

To be considered for the list of qualified entities to provide mental health services and/or social services, Proposers must provide at least one of the following services. Proposers are NOT required to be able to provide all of the following services. Proposers must include this checklist in their submitted response to this RFQ. For a description of the services list below, please refer to RFQ Section B ("Services Required by Library"). All Proposers are advised to read Section B.11 of the RFQ to be aware of responsibilities for all Contactors selected in response to this RFQ.

Name of Proposer:

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<tr>
<th>Skills and Services from Section B (&quot;Skills and Services Required&quot;) of this RFQ</th>
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<tr>
<td>1. Prevent Disruptive Incidents by Patrons</td>
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<tr>
<td>2. Connect Patrons to Needed Services</td>
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<td>3. Develop and Present Training and Workshops that Address the Needs of Library Patrons</td>
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<td>4. Train Library Staff and Volunteers</td>
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<td>5. Provide Support for Library Staff and Volunteers</td>
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<td>6. Pilot New LAPL Initiatives</td>
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<td>7. Increase Connections to Community Resources</td>
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<td>8. Increase the Community Resources Available Through the Library</td>
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<td>9. Participate in Library Events to Enroll Patrons in Services Provided by Contractor</td>
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<td>10. Recommend Other Programs and Services to Implement</td>
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To be considered for the list of qualified entities to provide mental health services and/or social services, Proposers must provide service to at least one of the following Library Areas (See RFQ Attachment D for full list of Libraries).

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<td>Northeast Area</td>
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<td>Hollywood Area</td>
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<td>Central Southern Area</td>
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<td>Western Area</td>
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<td>West Valley Area</td>
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<td>East Valley Area</td>
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Thank you for filing online
Our processing time generally takes up to 10 business days. Some endorsements may take more time for state or city approval. You will receive your business license with approved endorsements in the mail. An updated business license will be mailed to you when additional endorsements are approved.

**Confirmation Number:** 0-028-332-606  
**Filing Date and Time:** 08/23/2022 11:42:08 AM

**Payment Method:** Credit Card ending in 3456  
There is a 2.5% credit card convenience fee charged by a third party vendor.

**Business Entity Information**
- **Entity Type:** Sole Proprietorship
- **Name of Entity:** MELISSA MUNN
- **UBI:** Not Issued

To get your UBI number, search our website after 10 business days at licenselookup.wa.gov

**Business Location Information**
- **Firm Name:** MELISSA MUNN CONSULTING
- **Phone Number:** (425) 466-4028
- **Fax Number:** None
- **Location Address:** 350 SENECA AVE NW RENTON WA 98057-5129
- **Mailing Address:** 350 SENECA AVE NW RENTON WA 98057-5129

**Trade Names Added**
- MELISSA MUNN CONSULTING

**Endorsement(s) Applied For**

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**Third Party Credit Card Fee**

**Grand Total:** $97.38
City of Los Angeles Confidentiality Agreement

I understand that my employer, ____________________________, (hereinafter referred to as "Contractor"), has entered into a contract (hereinafter referred to as the "Agreement") with the City of Los Angeles, acting by and through its Board of Library Commissioners (hereinafter "City" or "Library"), to provide various services to the Library.

I will provide temporary services to Library and as part of these services I will have access to confidential information. "Confidential Information" includes all data, records, documents, audio or visual recordings, materials, products, technology, computer programs, specifications, manuals, business plans, software, marketing plans, financial information, and other information disclosed or submitted, orally, in writing, or by any other media, to me by Library pursuant to the Agreement or this Confidentiality Agreement, regardless of whether the information is marked or otherwise identified in writing as confidential, and regardless of whether the Confidential Information is received prior to execution of this Confidentiality Agreement.

I further understand that all Confidential Information provided to me by City, or accessed or reviewed by me during the performance of this assignment will remain the property of City.

I agree to use Confidential Information solely in connection with providing services to City under the Agreement and for no other purpose.

I agree not to provide Confidential Information, nor disclose its content or any information contained in it, either orally or in writing or in any form to transmit information, to any other person or entity, unless required by law or court order. I further agree not to make copies of any Confidential Information unless a formal request is made through Contractor and approved by City.

I agree to promptly notify City of all requests, notices, subpoenas, pleadings, or other means, for the release of Confidential Information received by me.

I agree that I will not divulge to any unauthorized person, Confidential Information or any other information obtained while performing work pursuant to the Agreement between me and City.

I will be responsible for protecting the confidentiality and maintaining the security of all Confidential Information and any other Library information in my possession. I agree to use the same standard of care to protect City's Confidential Information as I use to protect my own confidential and proprietary information, but not less than a reasonable standard. Upon request by City, or completion or termination of my assignment under the Agreement, I will promptly return or destroy all Confidential Information in my possession at City's discretion, and provide City with written certification stating that such Information has been returned or destroyed.
This Agreement is to apply in conjunction with any prior confidentiality agreement between myself, Contractor and/or City, and will not nullify such agreements; however, this Agreement will take precedence. Any conflicts with any other agreements will be modified to comply with the terms and intent of this Agreement.

I acknowledge that violation of this Confidentiality Agreement may subject me to civil and/or criminal action and that the City of Los Angeles will seek all possible legal redress.

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<th>Print Contractor Name</th>
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| Print Agreement Number |
DESCRIPTION OF PROJECT

Narrative of Project and Deliverables

Bid Due: Date
          Time
          Location

Email Bid To: LAPL Staff Email

Contact: LAPL Staff Name
          Section / Title
          Telephone Number

Please email any questions to the contact person identified above.

OVERVIEW

Project Budget

Project Timeline

Bid Submittal Requirements and Specifications
In order to be considered for this specific project, please submit the following for review and evaluation by the Library. Provide one (1) bound response to this Notice of Available Work to include:

Submittal Requirements and Specifications including Cost

The response must be a high-quality professional submission demonstrating the ability to perform this work in an accurate and efficient manner. The submission will be considered a work-sample for quality and accuracy purposes and will be evaluated accordingly.

Evaluation
The evaluation of the submission will be conducted by Library staff and include a review for professionalism, including presentation of material and accuracy of information.

The submission which best meets the needs of the Library and the bid submittal requirements and specifications, and has the best cost for the Library will be recommended for the project and a written Notice to Proceed (Exhibit F of the Agreement) will be issued by the Library.

Exhibits
All terms and conditions of the Mental Health Services and/or Social Services Agreement shall remain in full force and in effect.

THE CITY OF LOS ANGELES
LOS ANGELES PUBLIC LIBRARY

By: 

______________________________
Project Manager
Los Angeles Public Library

Date: ________________________________
CONTRACTOR NAME
CONTRACTOR ADDRESS
CONTRACTOR ADDRESS

RE: MENTAL HEALTH SERVICES AND/OR SOCIAL SERVICES – NOTICE TO PROCEED WITH NOTICE OF AVAILABLE WORK NO. YEAR-XXX

The Los Angeles Public Library has selected your response to the Notice of Available Work No. YEAR-XXX released on DATE.

All work must be done in conformance with Agreement No. C-XXXXXXX between the Los Angeles Public Library and CONTRACTOR NAME and in your response to the Notice of Available Work No. YEAR-XXX released on DATE.

Term of Project:
Cost / Pricing:

If you have any questions or require additional information, please contact STAFF NAME and TELEPHONE NUMBER.

Sincerely,

NAME
Project Manager
Los Angeles Public Library

cc: LAPL Business Office
CONTRACTOR NAME
CONTRACTOR ADDRESS
CONTRACTOR ADDRESS

RE: MENTAL HEALTH SERVICES AND/OR SOCIAL SERVICES - SUPPLEMENTAL NOTICE TO PROCEED WITH NOTICE OF AVAILABLE WORK NO. YEAR-XXX

On DATE, the Los Angeles Public Library issued a Notice to Proceed based on your response to the Notice of Available Work No. YEAR-XXX released on DATE.

The following items are supplemental items which are to be completed as part of the aforementioned Notice to Proceed:

1.
2.
3.

All work must be done in conformance with Agreement No. C-XXXXXX between the Los Angeles Public Library and CONTRACTOR NAME and in your submitted response to the Notice of Available Work No. YEAR-XXX released on DATE.

If you have any questions or require additional information, please contact STAFF NAME and TELEPHONE NUMBER.

Sincerely,

NAME
Project Manager
Los Angeles Public Library

cc: LAPL Business Office

AN EQUAL EMPLOYMENT OPPORTUNITY-AFFIRMATIVE ACTION EMPLOYER