Commercial Bank Loans

Sources - These directories list financial institutions by state and city and include address, phone number, and contact names.

- Bank Quarterly, Ratings & Analysis. Quarterly [R 332.10973 B2182-7]
- The Bank Directory. Semiannual [R 332.103 R186]
- Financial Yellow Book. Semiannual [R 332.03 F491-2]

Venture Capital

What is venture capital? Venture Capital is the money and resources made available to startup firms and small businesses with exceptional growth potential. How will it benefit your business? These books provide the answers:

- Mastering the VC Game : A venture capital insider reveals how to get from start-up to IPO on your own terms. Jeffrey Bussgang [658.14 B981] & eBOOK
- Venture Deals : Be smarter than your lawyer and venture capitalist. Brad Feld [658.14 F312 2013] & eBOOK

Sources - These directories list lenders and bankers who are interested in offering venture capital:

- Book of Lists (San Jose and Silicon Valley). Annual [R 338.09794 B7245-2 folio]
- Corporate Finance Sourcebook. Annual [R 332.03 C8225]
- Directory of Venture Capital & Private Equity Firms, Domestic & International. Annual [R 658.1403 D5985]

Other Financial Instruments

Other kinds of financing opportunities are discussed in the following books:

- Angel Capital : How To Raise Early-Stage Private Equity Financing. Gerald Benjamin [658.14 B468]
- Angel Financing For Entrepreneurs : Early Stage Funding For Long-Term Success. Susan L. Preston [658.14 P941]
- Business Loans From Family & Friends. Nolo Press [658.14 A244-1]
- Franchising & Licensing : Two powerful ways to grow your business in any economy Andrew Sherman [332.742 S553 2011]
- How To Raise All The Money You Need For Any Business. Tyler G. Hicks [658.14 H631]
- Locavesting : The Revolution In Local Investing And How To Profit From It. Amy Cortese [332.6 C828]
General Guides

You will find basic and general information about financing your small business in these books that are located in the Small Business Collection:

**Business Loans From Family & Friends.** [658.14 A244-1]

**The Entrepreneur's Guide To Raising Capital.** David Nour [658.14 N931]

**Entrepreneurial Finance : Finance and Business Strategies For The Serious Entrepreneur.** Steven Rogers [658.15 R729 2009]


Additional titles can be found by searching the following subject headings in the Catalog:

- Bank Loans — United States
- Business enterprises — Finance
- Commercial loans — United States
- Government lending — United States
- Grants-in-aid — United States
- Home-based businesses
- Minority business enterprises — United States
- New business enterprises—Finance
- Small business — Finance
- Small business investment companies
- Venture capital
- Women-owned business enterprises

Government Funding

**LOCAL & STATEWIDE LENDING PROGRAMS**

**California Capital Access Program (CalCAP)**
Encourages banks and other financial institutions to make loans to small businesses that fall just outside of most banks' conventional underwriting standards.
Contact: (916) 654-5610 or http://www.treasurer.ca.gov/cpcfa/calcap.asp

**California Loan Guarantee Program**
Allows a business to obtain a loan it could not otherwise obtain and to establish a favorable credit history with a lender. Participating Institutions:
- Valley Economic Development Center
  http://www.vedc.org/
- Hancock Urban Development Corporation
  http://www.hsbfdc.org/programs.asp/

**California Small Business Loan Guarantee Program**
http://www.bth.ca.gov/sblgp.htm
Participating Institutions:
- Pacific Coast Regional Corporation
  http://www.pcrcorp.org/
- San Fernando Valley Financial Development Corp
  http://www.sfvfdc.org/state-guarantee

**Community Financial Resource Center**
Provides capital for expanding businesses and loans to business that have been in operation for a minimum of two years.
Contact: (323) 233-1900 http://www.cfrcla.org/

**Small Business Administration (SBA) Loans**
Provides a range of financing opportunities available to small-business owners.
Contact: (818) 552-3215 (local branch) or http://www.sba.gov

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Government Funding (continued)

**SBA Microloans**
Provides loans up to $50,000 to help small businesses and certain not-for-profit childcare centers start up and expand.
Participating Institutions:
- PACE Business Development Center
  http://www.pacelabdc.org/

**Where's the Money in LA?**
WherestheMoneyInLA.com is an online business resource guide to Federal, Statewide, County, Regional & Citywide Loan programs..
http://www.wheresthemoneyinla.com/

**Sources** - These directories give you contact information for specific government programs or funding sources:

**Catalog of Federal Domestic Assistance.**
Annual [R 330.973 U571] or https://www.cfda.gov/
Includes all federal government financing programs.

**Government Assistance Almanac.** Annual [R 330.973 G721-1]
A guide to federal, domestic, financial and other programs.

**Small Business Sourcebook.** Biennial [R 658.03 S6355]
Includes listings for small business development centers, and small business assistance programs, for each state.